

Group Company Profile



Our Diversified Group























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@FBCHoldings



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FBCH Company Profile 3 You Matter Most



Message From The Group Chief Executive



I am delighted to share with you the FBC Holdings company profile which provides you with an overview of FBC Holdings Limited and some insights into our key business units. Since its inception in 1997, the Group has evolved and transformed itself in a manner designed to serve its stakeholders better, while remaining relevant in its target markets. We have, however remained unwavering in our dedication to service excellence and in our consciousness of the social and environmental factors in our communities. By nurturing the best talents and deploying the latest technologies, FBC Holdings Limited is on a solid footing to continue delivering value to its stakeholders.

I wish to express my sincere gratitude to our various stakeholders, including but not limited to investors, strategic partners, clients, and regulatory authorities, for their unwavering support of FBC Holdings Limited. On behalf of the FBCH Group Board, Management, and Staff Members, I wish to express my profound gratitude to Dr. John Mushayavanhu, who served the entity exceptionally for over two and half decades. During his tenure, Dr. John championed the growth of FBCH, leading to significant market share growth across key business segments and the transformation of FBCH into a solid, performing brand.

Furthermore, I am grateful to the FBC Holdings Board of Directors, Management, and staff for their guidance, contribution and support in executing our corporate strategy. In this vein, we promise our esteemed stakeholders that the Group will continue to deliver sustainable, innovative and marketleading products to present and future generations.

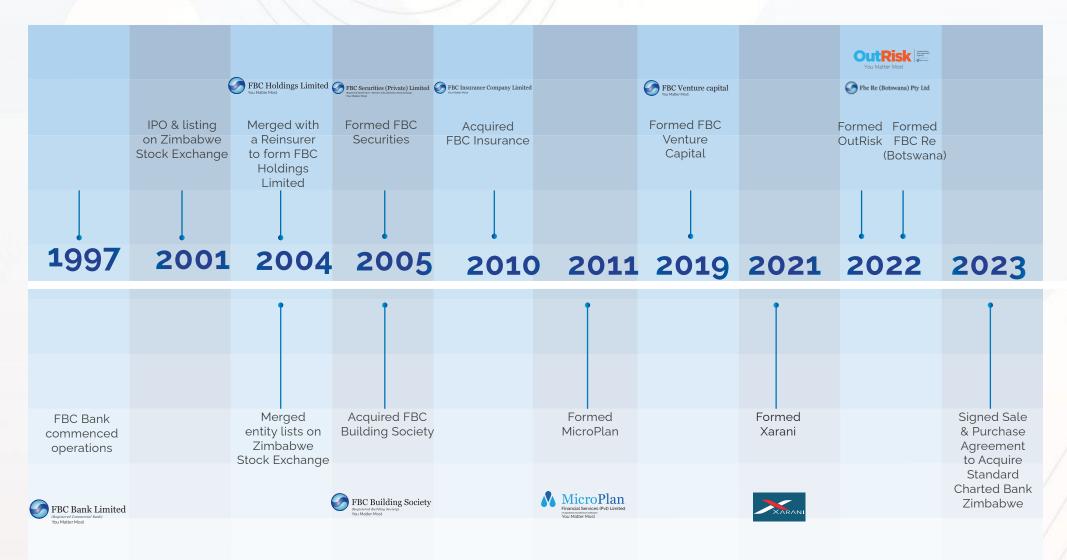
Trvnos Kufazvinei

Group Chief Executive

FBCH Company Profile 4 You Matter Most



Our Journey(1997-2023)



FBCH Company Profile 5

You Matter Most



Our Corporate Philosophy

Vision

Nurture sustainable solutions that enable the financial well-being of the communities we serve

Mission

To deliver a unique customer experience through value-adding relationships, simplified processes and relevant technologies.

Our Promise

You Matter Most

FBCH Company Profile 6 You Matter Most



Our Pillars of Strength

Integrity is the bedrock of our foundation and the cornerstone of the FBCH Group's success.

Core Values

- Integrity
- Teamwork
- Commitment
- Communication
- Lifelong-learning
- Entrepreneurship

Our Team

- <u>+</u> 644 permanent employees
- + 76% aged < 45 years
- 42% female employees
- ± 200 on internships and contracts

Governance

- · Independent Chairpersons
- 8 Boards of Directors
- <u>+</u> 31 Non- Executive Directors
- + 20 Executive Directors

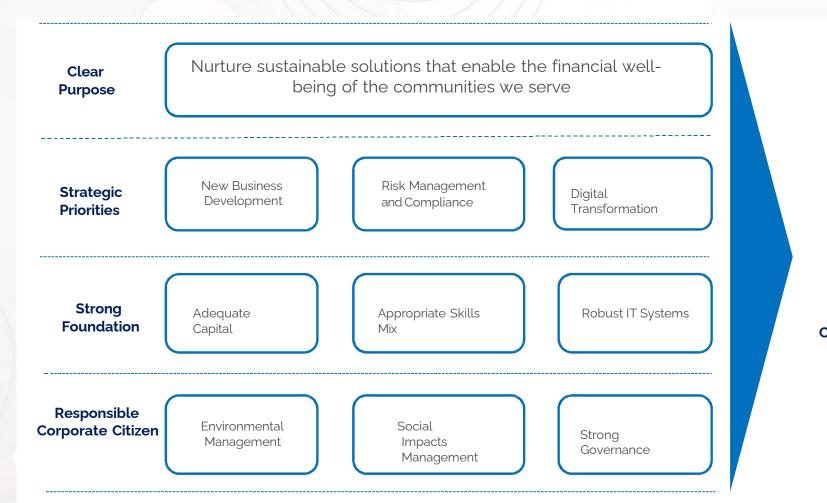
Social Impact

- · Climate Positive Agenda
- Bursaries and Internship
- Sports, Arts and Culture
- Welfare of Senior Citizenry

FBCH Company Profile 7 You Matter Most



What Defines Us



Strong **Earnings** Capacity High & **Sustainable ROE** Consistent, sizable dividend pay-out Consistent, **Sustainability**

Growth Strategy

FBCH Company Profile 8 You Matter Most



FBCH Company Profile 9 You Matter Most



Our Business Overview



FBCH Company Profile 10 You Matter Most





FBC Bank

FBC Bank Limited is a commercial bank registered in accordance with the Zimbabwe Banking Act (Chapter 24:20). The bank serves individual clients, small to middle market businesses, large corporates and institutions with a full complement of commercial and investment banking services.

Core Activities

Retail Banking

- · Individual and Business Lending
- SME Banking
- e-Commerce Banking Solutions
- Deposit Acceptance
- Bancassurance

Corporate and Institutional Banking

- Agribusiness
- Loans and Overdrafts
- Offshore Financing
- Lease Financing
- Factoring
- Bankers Acceptances
- Corporate and Structured Finance

Structured Trade Finance

- International Payments
- Pre and Post-Shipment Financing
- Correspondence Banking
- Exchange Control Services

Treasury

- Time deposits
- Foreign Currency Trading
- Money Market Investments

Business Banking

- Vanilla Loans/ Overdraft Facilities
- Guarantees/Bid Bonds/Advance Payments
- Asset Financing
- · Lease Financing
- Order Financing
- Invoice Discounting
- Mortgage Loans
- Equity Release
- Value Chain Financing

FBCH Company Profile 11 You Matter Most





FBC Building Society

FBC Building Society is the property development and mortgage financing arm of FBCH. The building society also provides savings deposit accounts and other money market investment products.

Core Activities

Property Development

- Cluster Home Schemes
- Medium Density Schemes
- · High Density Schemes
- Land Banking

Mortgage Financing

- Employer-Assisted Mortgages
- Home Improvement Schemes
- Projects-Based Mortgages
- Conventional Mortgage Finance

Retail Banking

- Payroll Accounts
- Company Accounts
- Ordinary Savings Accounts
- Short-Term Lending

Treasury

- Time deposits
- Money Market Investments

FBCH Company Profile 12 You Matter Most





FBCH Company Profile 13 You Matter Most





FBC Reinsurance

FBC Reinsurance Limited provides risk transfer solutions to insurers in Africa and beyond. Its major role is to provide underwriting capacity to allow short term insurance companies to assume greater individual risks than their size would otherwise allow. It also protects the insurer's (i.e. cedant's) balance sheet against catastrophic losses and larger than predicted accumulation of claims, management advice and risk management.

Core Activities

Short-Term

- Fire
- Engineering
- Marine
- Aviation
- Agriculture
- Cyber
- Political

Risk Management

- Pre-loss Assessment
- Post-loss Assessment
- Pure Risk Management Advise

Finance and Investment

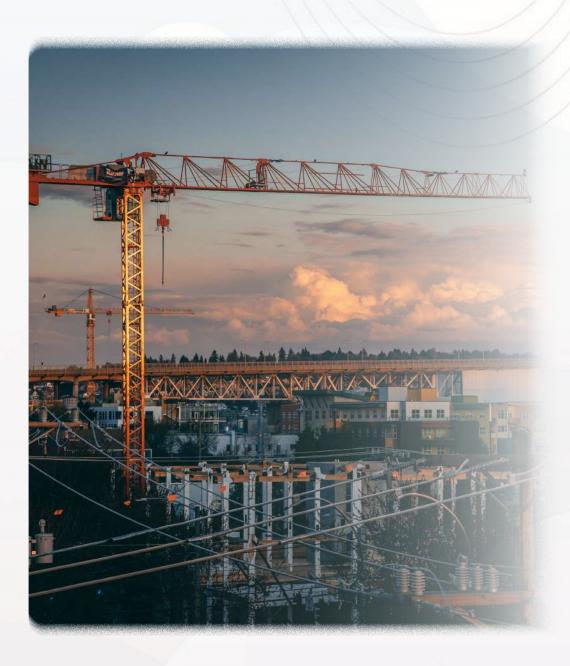
- Money Market
- Prescribed Assets
- Quoted Shares
- Unquoted Shares
- Cash

Life and Health Re-Assurance

- Individual Life
- Key Man Cover
- Funeral Products
- · Group Life Products
- Policy Riders
- Policy Riders
- Health Products
- Micro Insurance Products

FBCH Company Profile 14 You Matter Most





Fbc Re (Botswana)

Fbc Re (Botswana) is a leading reinsurer which has established a track record of service excellence to the region. The entity is set to re-define the insurance landscape in Africa and the world at large by offering customised reinsurance solutions that meet the unique needs of clients. The company has the experience, requisite competencies and technical capacity to write all lines of life and non-life insurance on a facultative and treaty basis. The reinsurance company's services include fire, motor, marine, aviation, agriculture, engineering, cyber risk insurance, miscellaneous accident, political violence and terrorism.

Core Activities

Short-Term

- Fire
- · Engineering
- Marine
- Aviation
- Agriculture
- Cyber
- Political

Risk Management

- Pre-loss Assessment
- Post-loss Assessment
- Pure Risk Management Advise

Finance & Investment

- Money Market
- Prescribed Assets
- Quoted Shares
- Unquoted Shares
- Cash

Life & Health Re-Assurance

- Individual Life
- Key Man Cover
- Funeral Products
- Group Life Products
- Policy Riders
- Health Products
- Micro Insurance Products

FBCH Company Profile 15

You Matter Most





FBC Securities

FBC Securities (Private) Limited is a registered stock- broking company whose core business is to facilitate equities trading at the Zimbabwe Stock Exchange and Victoria Falls Stock Exchange (VFEX) on behalf of clients. FBC Securities (Private) Limited offers a range of services to its clients that include research, advisory services, private portfolio management, and sponsoring broker services.

Core Activities

Equities Trading

- Daily Trading
- Block Placements
- · Share Buy Backs

Risk Management

- KYC Verification
- AML and Fraud
- Sanctions List Verification

Advisory

- Sponsoring Broker
- Investment Appraisal
- Issuer Advisory
- · Investor Advisory

Capital Raising

- New Listings
- Rights Offers
- Divestures
- Acquisitions
- Asset Disposals

FBCH Company Profile 16 You Matter Most





Microplan

Microplan Financial Services (Private) Limited is a microfinance institution that focuses on micro-lending to the un-banked sector and hence caters for lower income segment clients.

Core Activities

Micro Credit

- SSB and Government Pensions
- Other pension's schemes
- Salary- based loans under deduct-at-source (DAS)
- Consumer loans

Business Facilities

- Micro-enterprise loans
- Order Finance

Other Schemes

- Laptop credit facility
- Furniture Facility
- · Cluster/Group Lending

Advisory Services

- Financial literacy Programs
- · Business training
- · Customer knowledge seminars/workshops

Micro Insurance

- · Loan protection scheme
- Household/Fire Policies
- · Business insurance
- Hospital Cash Plan
- Micro Insurance

Payments

- Payment and Remittances
- Internet Banking
- Mobile Moola
- Ecocash

FBCH Company Profile 17 You Matter Most





OutRisk

FBCH incorporated OutRisk Underwriting Management Agency (Private) Limited ("OutRisk" or "the UMA") as a greenfield investment under FBC Venture Capital in January 2022.

OutRisk offers insurance products which are designed to deliver value to customers. It focuses on utilizing the versatility of digitalization to offer motor vehicle licensing and insurance services to the local market.

Globally, insurtechs have embedded digital transformation throughout all organizational processes in order to quickly respond and adapt to shifting customer needs.

Core Activities

Short-Term

- Fire
- Engineering
- Marine
- Aviation
- Agriculture
- Cyber
- Political

Risk Management

- Pre-loss Assessment
- Post-loss Assessment
- Pure Risk Management Advise

Finance & Investment

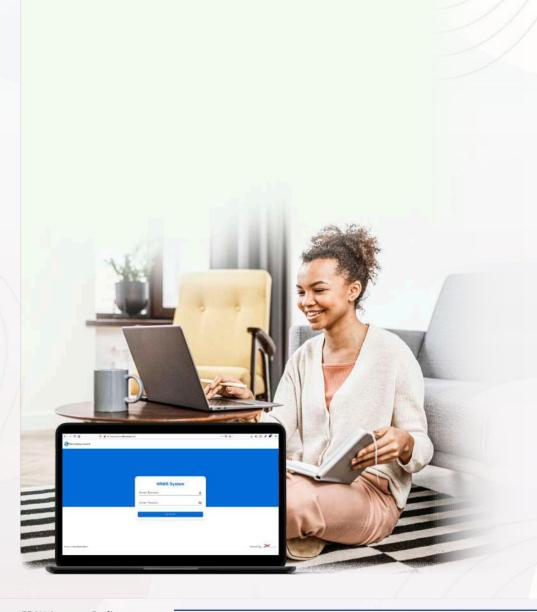
- Money Market
- **Prescribed Assets**
- **Quoted Shares**
- **Unquoted Shares**
- Cash

Life & Health Re-Assurance

- Individual Life
- Key Man Cover
- Funeral Products
- **Group Life Products**
- Policy Riders
- Health Products
- Micro Insurance Products

FBCH Company Profile 18 You Matter Most





Xarani

Xarani Fintech is a fully fledged financial technology arm that was created as a direct response to the ever-changing global dynamics requiring innovative, relevant digital solutions for the marketplace.

"Xarani" (pronounced harani) is a traditional name rooted in our Zimbabwean language and culture which essentially means ""a thread"" or ""string"". A thread is used in sewing or binding together of cloth or other materials to create something new, albeit something useful. The "Xarani" is the essential catalyst that makes this possible.

The world is now going through the 4th industrial revolution, fundamentally driven by technology and ecosystems. Xarani is the thread that plays a pivotal role of bringing together, local and global ecosystems through talent, skill, creativity, collaboration and an enduring solutionist spirit.

Our insights driven, solution-focused and agile operations are hinged on a deliberate data-driven strategy that is geared towards creating scalable platforms in order to create value.

- · Digital Onboarding
- · Electronic Know-Your-Customer
- · Real-Time Proof-Of-Life
- Digital Identity
- · Credit Scoring
- SSB Deduct-At-Source
- Human Resources Management System
- · Address Verification
- Mobile Number Verification
- Online Anti-Money laundering Checks
- Strategy Consultancy and Advisory
- Face Compare

FBCH Company Profile 19 You Matter Most



FBC Holdings

- Best ESG Impact Projects and Sustainability Governance Oriented Organization (Winner) ESG Network Zimbabwe
- Zimbabwe Cyber Security Excellence Awards: Cyber Security
 Financial Team of the Year (Winner)-Institute of Cyber Security Zimbabwe : ICSZ
- Zimbabwe Cyber Security Excellence Awards: Outstanding Cyber Security Team of the Year (Winner): ICSZ
- HR Technology Transformation Award (Winner): The Institute of People Management of Zimbabwe (IPMZ) HR Excellence Awards
- People Impact Award (1st Runner Up) Environmental,
 Social and Governance: (2nd Runner Up): IPMZ HR Excellence Awards
- 🏆 Environmetal, Social and Governance Award (2nd Runner Up): IPMZ
- Youtstanding Cyber Security Team of the Year: ICSZ
- Y Cybersecurity Financial Team of team of the Year: ICSZ
- Corporate Social Responsibility of the Year Diamond Award
 National Exceptional Marketing Awards (EMA)- Marketers Association of Zimbabwe (MAZ)

FBC Bank

- Overall Best Banking Institutions (Winner): Chartered Governance and Accountancy Institute in Zimbabwe(CGI)
- 🦞 Best Risk Management (Winner): CGI
- 🏋 Best Governance Practices (First Runner Up): CGI
- 🏆 Digital Innovation Award (1st Runner Up): Banks and Banking Survey:

FBC Reinsurance

- 🍸 Top Life Reinsurance Company (Winner): Top Companies Survey Award
- Reinsurance Company of the Year (1st Runner Up): The Independent 2023 Insurance Survey

Microplan

Service Excellence Awards – Microfinance Sector (1st Runner Up): Contact Centre Association of Zimbabwe: (CCAZ)

FBCH Company Profile 20 You Matter Most



Awards



- 🏆 2012- Banking Sector Award Quoted Companies Survey
- 🏋 2015- Best Banking Corporate Governance Practices: GCI
- 🏋 2015- Best Banking Internal Audit Disclosures : GCI
- 🏆 2015- Best Banking Risk Management : GCI

2017 Awards

- Tiversity Impact Award- IPMZ
- Y Merit Award for Best Banking Risk Management Disclosures :CGI
- 🏆 Second Prize for Best Banking Internal Audit Disclosures : CGI
- 🏆 Third Prize for Best Banking Board Governance Disclosures : CGI

2018 Awards

- THR Technology Award : IPMZ
- Microplan SMART Campaign Client Protection Certification:
 The Smart Campaign
- First Prize for Being the Best in Property Development under the Residential Projects Category: Chartered Institute of Project Managers Zimbabwe (CIPMZ)
- ♥ Top Sustainable Company of the Year award: ESG Zimbabwe
- Short Term Insurance Runner up Award: Top Companies Survey Awards
- Most Innovative Use of ICT by an MFI: Zimbabwe Association of Micrfinance Institutions(ZAMFI)
- Most Client Focused and Socially Responsible MFI: ZAMFI
- Matabeleland Region 1st Runner- Up Enterprise Development

 Zimbabwe National Chamber of Commerce (ZNCC)

- 2019 Awards
- Y 1st runner up in the Most Digitised & innovative Micro Finance Institution: ZAMFI
- Y Most Exceptional customer-centric Micro Finance Institution:ZAMFI
- 🏋 Fastest Growing Micro Finance Institution: ZAMFI
- 🏆 Most Financially stable Micro Finance Institution: ZAMFI
- Y First Runner Up Innovative Product Award : Insurance Awards
- 🏋 Overall Winner Risk and Internal Control Reporting Award: CGI
- 🦹 Overall Winner Best Governed Banking Institution: CGI
- Most Sustainable Corporate Social Responsibility Programme of the Year Award: Banks and Banking Survey Awards
- Recognition as One of the nation's Top Five Listed Companies in The Zimbabwe: Quoted Companies Survey (QCS)
- 🍟 Most Client Focused and Socially Responsible MFI: ZAMFI
- Matabeleland Region 1st Runner- Up Enterprise Development Award Zimbabwe National Chamber of Commerce-(ZNCC)
- Y 1st Runner Up People Development and Impact Award 2018: IPMZ

2020 Awards

- 🦞 Best Mobile Banking Awards : Digital Banker Africa (DBA)
- Best Digital Bank : DBA
- Y Overall winner : Banks and Banking Survey 2020
- Y Overall Best Corporate Governance Disclosures by a Banking Institution: GCI
- Best Banking Risk Management Practices:

- 🏆 Best Banking Board Governance Practices: GCI
- 1st Runner Up Most Innovative Organisation:

 CCAZ
- Service Excellence Award Microfinance Sector:

 CCAZ

2021 Awards

- Voverall Best Corporate Governance Disclosure in Banking Institutions: CGI
- Top Covid-19 Supporting Organisation of the Year ESG Network Zimbabwe
- 1st Runner Up Service Excellence in the Microfinance Sector: CCAZ
- Best Private Infrastructure Funding InstitutionGlobal Renaissance
- 🦞 1st Runner Up Most Resilient MFI : ZAMFI
- Reassurance Company of the Year Award:
 Zimbabwe Independent Insurance
 Survey and Awards
- Ist Runner Up Best Risk Management Disclosure:
 GCI

2022 Awards

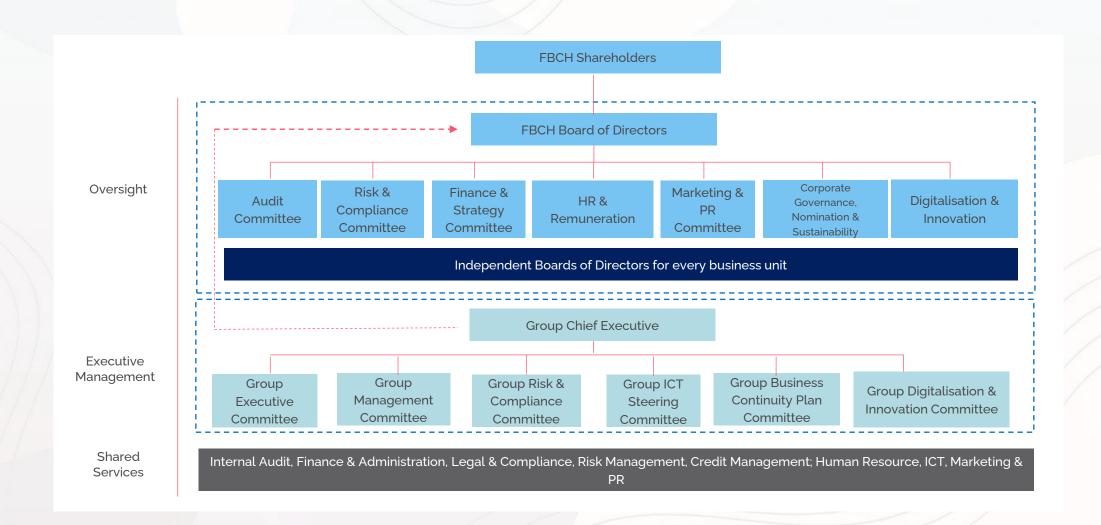
- Fastest Outreach Growing Micro-Finance Institution of the year: ZAMFI
- Social Responsibility Award:
 Banks and Banking Survey
- Best Campaign Finance and Insurance in the Banking and Finance Sector:
 Institute of Public Relations and
 Communication Zimbabwe

FBCH Company Profile 21 You Matter Most





Our Governance Structure



FBCH Company Profile 23 You Matter Most



Our Top Shareholders

| Rar | nk Shareholder | Shares | % of Total |
|-----|---|-------------|------------|
| 1 | National Pension Scheme | 236 037 330 | 35.13 |
| 2 | Public Service Pension Fund | 76 108 721 | 11.33 |
| 3 | FBC Holdings Limited | 54 494 324 | 8.11 |
| 4 | Tirent Investments (Private) Limited | 45 842 251 | 6.82 |
| | Subtotal | 412 482 625 | 61.39 |
| | Other Shareholders (8431 Shareholders) | 259 467 302 | 38.61 |
| | Total (8 435 Shareholders) | 671 949 927 | 100 |

The Group listed on the Zimbabwe Stock Exchange in 2001 and in 2024, celebrates 23 years of being listed and publicly traded on the Zimbabwe Stock Exchange.

Trading StatisticsFBC.zW **FBC Holdings Limited**

52 Week High 2023

US\$0.16

ZWL1975.10

52 Week Low 2023 ZWL60.4675 US\$0.08

Market
Capitalisation
31 December 2023

ZWL 608.8 billion

US\$101.5 million

FBCH Company Profile 24

You Matter Mos



Profiles of our Major Shareholders

1) National Pension Scheme Shareholder

- This is a mandatory pay-as-you-go national pension scheme for all Zimbabweans working in the private sector, irrespective of ethnicity, religion or political orientation.
- Upon the attainment of 65 years, the age of retirement in Zimbabwe, every Zimbabwean that was formerly employed in the private sector and was contributing, starts receiving a monthly pension from the National Pension Scheme.
- To sustain this mandate, the National Pension Scheme invests contributions and manages various investments, including listed equities such as FBC Holdings.
- FBCH as an investee company, contributes to that pension scheme through consistent dividend distributions to shareholders which include the National Pension Scheme

2) Public Service Pension Fund

- This is a mandatory pay-as-you-go- defined benefit pension scheme that caters for all civil servants that offer public sector services to all 7 imbabweans.
- The scheme was established by the Parliament Act in 2018.
- Like the National Pension Scheme, the Public Service Pension Fund sustains its social security mandate through various investments, including listed equities such as FBC Holdings.
- FBCH has consistently paid a dividend to its shareholders in recognition of the mandate of its shareholders such as the Public Service Pension Fund.

3) FBC Holdings Limited

- This is a Share Buyback Scheme whereby shareholders authorize FBCH to accumulate up to a maximum threshold of 10% of the company's shares in issue.
- At every Annual General Meeting, the Directors of the company seek shareholder approval to maintain this and at their sole discretion, shareholders vote on this.
- FBCH uses such shares to mobilise strategic and technical support relationships, with the added benefit of growing the company. e.g. ShoreCap II Limited from 2013 to 2021.

4) Tirent Investments (Private) Limited

- This is a family investment vehicle belonging to Dr John Mushayavanhu, the former Group Chief Executive of FBC Holdings Limited.
- The portfolio has accumulated over the past 26 years through salary savings, share options as well as share purchases through the stock exchange.

FBCH Company Profile 25 You Matter Most



Our Board of Directors



Herbert Nkala *B.Sc. Hons, MBA*Chairman



Chipo Mtasa *B.Acc (Hons), CA(Z)*Deputy Chairperson

Herbert was appointed to the FBC Holdings Limited Board in November 2002. He is a Chairman and director of several other companies, which are listed on the Zimbabwe Stock Exchange. Chipo, is a Chartered Accountant (Zimbabwe) who completed her articles with Coopers & Lybrand. She has wide experience in various sectors of commerce and industry in Zimbabwe. She is the former Group Chief Executive for the Rainbow Tourism Group and the Managing Director of Telone and is currently the director of several other companies. She was appointed to the Board of FBC Holdings Limited on the 3rd of July 2012



Trynos Kufazvinei *B Acc (Hons), CA(Z), MBA*Group Chief Executive

Trynos is a seasoned Chartered Accountant (Zimbabwe) with more than 30 years' experience. He completed his articles with PriceWaterhouse and holds a Master's degree in Business Administration from the University of Manchester, United Kingdom.

Trynos joined FBC Bank Limited in January 1998 as Head of Finance and Administration, was appointed to the Board in October 2003 and became Group Finance Director in 2004, following the consolidation of the FBC Holdings Group.

He was subsequently appointed Deputy Chief Executive of the FBC Group on 1 June 2011 and held these positions until his recent appointment as Group Chief Executive effective 1 January 2024.

He is part of the core team that has been instrumental in the development and execution of the FBC Holdings Corporate Strategy over the years.



Aeneas Chuma
Msc in Applied Economics
Non-Executive Director



a holder of an Msc in Applied Economics.



Kleto Chiketsani Bachelor of Business Studies (Honours) (UZ), AllSA Executive Director

Kleto has over 29 years experience in reinsurance gathered with two leading reinsurers in Zimbabwe. He is one of the founder members of FBC Reinsurance Limited, having joined the company (then Southern Africa Reinsurance Company Limited) on 1 January 1995 as Senior Underwriter and rose through the ranks to become Executive Director, Operations of FBC Reinsurance Limited in 2006. He holds a Bachelor of Business Studies (Honours) Degree from the University of Zimbabwe and is also an Associate of the Insurance Institute of South Africa. He was appointed Managing Director for FBC Reinsurance Limited on 1 March 2012



Gary CollinsPGD JMC
Non Executive Director

Gary is a deep subject matter expert on the nexus between digital innovation, leading edge technologies and core business value in banking and diversified financial services. He is Founder and Chief Executive Officer of Solveworx (Pty) Limited, Australia and holds a Post Graduate Diploma in Journalism and Media Studies.

FBCH Company Profile 26 You Matter Most



Franklin Hugh Kennedy Business Administration (Honours) Non Executive Director

Franklin is currently the President of Equator Capital Partners LLC and is director of several other companies. He is a holder of a Bachelor of Business Administration (Honours) degree from the University of Western Ontario, Canada. He was appointed to the Board of FBC Holdings Limited on 18 December 2013.



Webster Rusere
AIBZ, FIBZ, MBA Manchester,
UK(Accounting,Banking and Economics)
Deputy Group Chief Executive And
Managing Director,FBC Bank Limited

Webster is a career banker with extensive experience in corporate, retail, treasury, global trade finance and cash management services gained from multinational and local financial institutions. Since joining FBC Bank in 2000 as Projects Manager, Webster has held the following positions: Head, Retail Banking; and Managing Director, FBC Building Society where he was instrumental in re-defining the property development and mortgages business model which assisted in the subsequent turnaround of the Building Society. He was appointed as Managing Director, FBC Bank Limited in 2011.

He is a past President of the Bankers Association of Zimbabwe (BAZ).



David Makwara

Ms BA, Bachelor of Commerce (Economics andFinance)

Non-Executive Director

David is the current Director of Corporate Affairs at NSSA, having previously worked as the Acting Chief Executive of NSSA. He has held various executive posts within and outside Zimbabwe including that of Managing Director of Trust Finance and Trust Securities Malawi.



Canada Malunga *B.Acc (Hons), CA(Z)* Non-Executive Director

Canada, a Chartered Accountant (Zimbabwe) by training who completed his articles with Pricewaterhouse, has wide experience in various sectors of commerce and industry in Zimbabwe. He is the former Managing Director of Masimba Holdings Limited. He was appointed to the Board of FBC Holdings Limited on the 8th of June 2011.



Rutenhuro Moyo *MSIO*Non-Executive Director

Rute has a Masters in Industrial and Occupational Psychology and has post graduate qualifications in Business and Finance. An entrepreneur par excellence, Rute has wide experience and has held senior positions in international corporations such as Anglo – American, Old Mutual and Coca Cola Central Africa. He is director of several other companies.



Charles MsipaBachelor of Law, LLB
Non-Executive Director

Charles is a lawyer by profession with years of experience at a senior level in various organizations, and is currently the Group Managing Director of Schweppes Holdings Africa Limited.

FBCH Company Profile 27 You Matter Most





Abel Magwaza
BA (Hons) Accounting, MSc Accounting &
Finance, ACIS, FCCA, CA(Z), ACA, MBA
Group Finance Director



Vimbai Nyemba Bachelor of Laws Honours Degree (University of Zimbabwe) Non-Executive Director

Abel has over 20 years of experience in the financial services industry, having served in various capacities within the Banking, Asset Management, and Insurance industries. He is a member of the Institute of Chartered Accountants in England and Wales (ICAEW), the Institute of Chartered Accountants of Zimbabwe (ICAZ), the Association of Chartered Certified Accountants (ACCA) and the Institute of Chartered Secretaries and Administrators (CIS).

He is a holder of a Bachelor's Degree in Accounting, a Master of Science Degree in Accounting and Finance, and a Master of Business Administration degree. Abel joined FBC Bank in 2006 as an accountant.

He was appointed to the position of Head of Finance and Administration for FBC Bank in 2011 and in 2017 and he was promoted to Executive Director, Finance & Administration, a position which he held until his appointment to the position of Group Finance Director with effect from 1 January 2024.

Vimbai is a registered legal practitioner as well as founding and managing partner of V Nyemba and Associates legal practitioners, a firm she established in 1997. She is a member of the Law Society of Zimbabwe, SADC Lawyers Association and African Bar Association amongst others. Vimbai is the current chairperson of the Procurement Regulatory Authority of Zimbabwe. board member of the Deposit Protection Corporation, Zimbabwe Asset Management Corporation and Star Africa Corporation. She previously served as the President

of the Law Society of Zimbabwe from 2015 to 2016.



Dr. Sifiso Ndlovu

Dr of Philosophy (ZOU, Zimbabwe) Ms BA (AU, USA) Post Graduate Degree in Labour Policy Studies (CCU, Ghana) Bachelor of Business Administration (NU, USA) Certification in Education (UZ, Zimbabwe) Certificate in Performance Management (ZIPAM, Zimbabwe) Certificate in Workers' Rights in a Global Economy (GLU, Germany). Non-Executive Director.

Dr Sifiso is currently the Chief Executive Officer of the Zimbabwe Teachers Association and is an accomplished writer and academic. He previously held several positions within the education sector. He is a board member of the Gwanda State University and Seke Teachers College amongst others.

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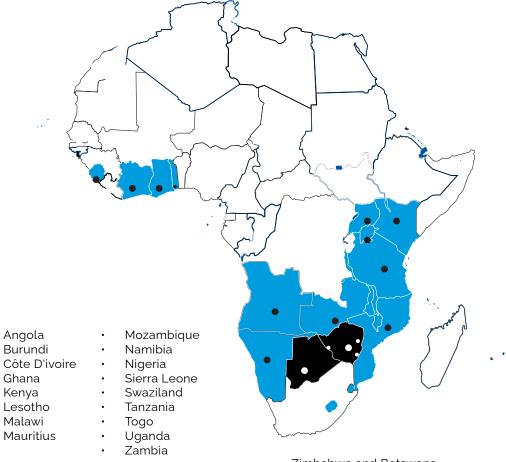
FBCH's Integrated Product Suite

| Customer Segment | Pre-Adult Market | Active Adult Market | Retirement Market |
|--------------------------------|---------------------------|--------------------------------|---------------------------|
| Products & Services | Mobile Money Transfer | Transactional | Transactional |
| | Transactional | Savings | Savings |
| | School Fees loans | Credit – Salary Based Loans | Pensioner Loans |
| | Laptop credit scheme | Micro and Small Business Loans | Hospitalisation Insurance |
| | Branded MasterCards | Structured Finance | Safe Custody |
| | Branded Debit Cards | Mortgage Finance | |
| | Hospitalisation insurance | Asset Finance | |
| | | Insurance | |
| | | Stock-broking | |
| | | Safe custody | |
| | | Investment Advisory | |

FBCH Company Profile 29 You Matter Mos



Our Local and Regional Footprint



Zimbabwe and Botswana

Physical Presence

19

Retail Banking Branches

dedicated Microfinance Branches

Insurance Branches

+ 300

Agencies

+ 5 000

Point of Sale Terminals

- Member of the ZIMSWITCH Network
- Internet Banking Services
- Mobile Banking Services
- MasterCard Services.
- Insurance Services
- Custodial Services
- Securities Trading
- Digital Services

Business Footprint

FBCH Company Profile 30 You Matter Most





Our Contribution to the Sustainable Development Goals(SDGs)

| FBCH Subsidiary | Business Focus | Most Impacted SDGs | Initiatives |
|---------------------------------|--|---|--|
| FBC Bank | Commercial BankingAdvisory ServicesFactoring ServicesCustodial Services | 2 ZERO HUNGER 4 QUALITY CLEAN ENERGY 8 DECENT WORK AND ECONOMIC GROWTH 9 INDUSTRY, INNOVATION 17 PARTNERSHIPS FOR THE GOALS | Renewable Energy Facilities Climate Smart Technology Loans Education Scholarships Green Climate Fund Delivery Partner |
| FBC Building Society | Property DevelopmentMortgage Financing | 9 INDUSTRY, INDOVATION AND INFRASTRUCTURE 11 SUSTAINABLE CITIES AND COMMUNITIES | Affordable HousingResource Efficiency Financing |
| Microplan Financial Services | Rural FinanceMicro-loansAgricultureSMESolar EnergyEducation | 1 NO POVERTY A GUALITY FINAL PARTY AND CLEAN ENERGY 4 QUALITY 5 GENDER 7 AFFORDABLE AND CLEAN ENERGY | Solar Loan FacilitiesSME Value Chain FinanceSME Working Capital Facilities |
| FBC Insurance | Short Term Reinsurance Life and Health Reassurance | 3 GOOD HEALTH AND WELL-BEING 8 DECENT WORK AND ECONOMIC GROWTH 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE | FBC Health ProductsMedical Facility Insurance |
| FBC Reinsurance | Non-Life Assurance Medical Insurance | 3 GOOD HEALTH AND WELL-BEING 8 DECENT WORK AND SECONOMIC GROWTH 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE | Nairobi Declaration on Sustainable Insurance (NDSI) |
| FBC Securities | Equities Trading Sponsoring Broker | 8 DECENT WORK AND ECONOMIC GROWTH 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE | Responsible Investing |
| Xarani | DigitalisationInnovation | 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE | Resource EfficiencyCustomer Experience |

FBCH Company Profile 32 You Matter Most



Our Contribution to SDG 7, 9 & 11







| Year | Number of Units | Zoning | Project Cost (Actual) |
|-------|-----------------|-----------------------|-----------------------------|
| 2009 | 30 | Medium Density | US\$1.3 million |
| 2010 | 54 | Medium Density | US\$1.6 million |
| 2011 | 65 | Medium Density | US\$2.6 million |
| 2012 | 202 | High Density – Gweru | US\$2.7 million |
| 2012 | 111 | Medium Density | US\$7.8 million |
| 2013 | 160 | High Density - Kwekwe | US\$1.4 million |
| 2013 | 77 | Medium Density | US\$4.6 million |
| 2014 | 102 | Medium Density | US\$7.2 million |
| 2015 | 86 | Medium Density | US\$5.9 million |
| 2016 | 72 | Medium Density | US\$6.3 million |
| 2017 | 64 | Low Density | US\$8.1 million |
| 2018 | 64 | Medium Density | US\$8.1 million |
| 2019 | 28 | Medium Density | US\$3.4 million |
| 2020 | 24 | Medium Density | US\$3.1 million |
| 2021 | 267 | High Density | US\$13.0 million |
| 2022 | 98 | Medium Density | US\$5.7 million |
| 2023 | 13 | Low Density | US\$2.5 million |
| TOTAL | 1,517 | | US\$85.3 million |

FBCH Company Profile 33 You Matter Most



Our Contribution to the Sustainable Development Goals



- Solar Loan Facilities for Homeowners
- Installation of Solar Geysers
- Construction of Biogas Digesters



- Affordable Housing
- Self-sustaining Housing Units
- Water Tanks







FBCH Company Profile 34 You Matter Most



Our Contribution to the Sustainable Development Goals









Greendale Avenue

Borrowdale Philadelphia

Newlands Muonde Gardens







Greendale Rossal

Mt Pleasant St Kilda

Greendale Kennedy

FBCH Company Profile 35 You Matter Most



Our Contribution to the Sustainable Development Goals











Greendale Alfred

Gweru Mkoba

Glaudina









Waterfalls- Masotsha

Waterfalls- Washington

Kwekwe- Mbizo

Fontaine Ridge

FBCH Company Profile 36 You Matter Most



Our Contribution to the Sustainable Development Goals



Direct Access Entity Accreditation

- Nominated for accreditation (2019)
- Undergoing Accreditation

National Delivery Partner

- Project Title: Green Resilient Recovery Rapid Readiness Support in Zimbabwe
- Project Role : Delivery Partner
- Project funding: US\$300 000
- Project Objective: The review and adjustments of national climate change policies and strategies in the wake of Covid-19 challenges and scenarios as well as future unforeseen pandemics.



Direct Access Entity Accreditation

- Nominated for accreditation (2023)
- Undergoing Accreditation







FBCH Company Profile 37

You Matter Most



Climate Change Policy Advocacy



- Participating in policy formulation engagements with Policy makers.
- Capacity building and readiness

Investments in Renewable Energy and Agriculture



- Solarising Business premises
- Biogas Digester installation

Continuous Stakeholder Engagement



- Materiality
 Assessments
- Stakeholder Mapping

Reducing our Carbon Footprint



- Going Paperless Campaign
- Digitalising operations
- **Energy Audits**

Non-Financial Performance Disclosure



- Monitoring and tracking resource use and setting targets
- Regulatory Disclosures

FBCH Company Profile 38 You Matter Most



CSR











Education





- Building classroom blocks at schools
- Bursary Fund
- Student Attachment Program
- Graduate Trainee Program
- Career Guidance
- Financial Education

e-learning





 Sponsored e-learning equipment consisting of mini laptops(tablets), teachers' laptops, standard projectors and interactive whiteboards to twenty (20) schools across 10 provinces in Zimbabwe

Health

3 GOOD HEALTH AND WELL-BEING



- Sponsorship of the Annual Zimpapers Cancer Powerwalk
- Donation of Covid-19 Testing Kits and Personal Protective Equipment (PPE)
- Inclusion of Blood DonationFacilitation of Blood
- Donation of food to the
- Elderly

Social

7 AFFORDABLE AND



- Donation of 50 cubic biogas digester to an orphanage
- Donation of Solar Panels to Rural Women

Sports

3 GOOD HEALTH
AND WELL-BEING



 FBC Zim Open Golf Title Sponsorship

FBCH Company Profile 39

You Matter Most



Our **CSR Activities**





Covid-19 Donations

70 Distance Markers

4000 Tress Planted

e-learning in Schools

Financial Education

Trees for Food in Schools

Golf Development



Donation of Food



Building Schools



Donation of Solar Systems

FBCH Company Profile 40 You Matter Most



Employee Wellness



Sponsorship of the Old Hararians Sports Club for the following facilities availed for staff at no cost:

- Swimming pool facilities
- Cricket, Rugby, Football fields
- Netball, Tennis Volleyball courts.
- Gym



- Creating a Climate Aware organisation
- Material Usage tracking and target setting.
- Resource Efficiency and use audits

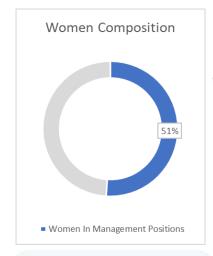


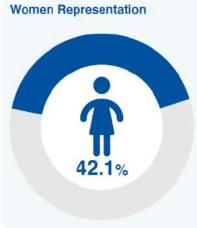
FBCH Company Profile 41

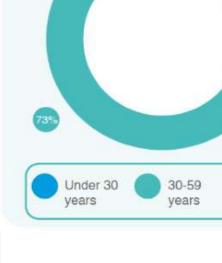
You Matter Most



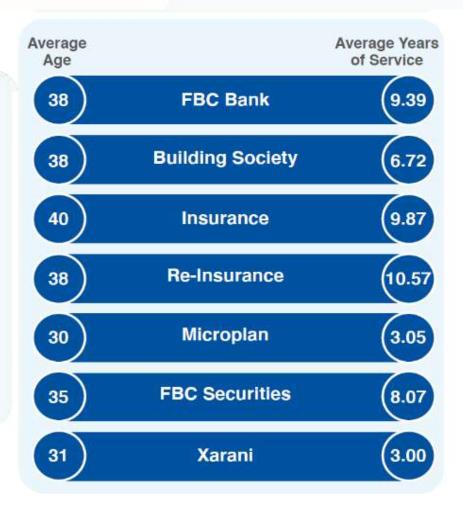
Diversity and Inclusion







Age Profile



Target: 50-50 by 2030

FBCH Company Profile 42 You Matter Most

Above 60



Our Business Conduct

Corporate Governance

- Audit Committee
- Risk and Compliance Committee
- Finance and Strategy Committee
- Human Resource and Remuneration
- Marketing and Public Relations Committee
- Corporate Governance, Nominations and Sustainability Committee

Business Ethics & Code of Conduct

Robust internal guard rails against;

- Insider trading
- Conflict of interest
- Political involvement
- Misuse of company property and information
- Gifts and entertainment
- Work attitudes
- Physical and sexual harassment
- Exploitation and child labour

Transparency and protection of financial markets

- Whistle-blowing mechanisms E.g. Tip-Offs Anonymous
- Anti-bribery and anti-corruption
- Anti-money laundering / Combatting the financing of terrorism
- Fraud awareness
- Cyber-security





Environmental Sustainability

- Management of electricity consumption
- Management of water usage
- Promotion of a paperless society
- Waste management
- Emissions reduction





FBCH Company Profile 43 You Matter Most



Deloitte.

Reporting of Unethical Behaviour

FBCH subscribes to the codes of conduct in all sectors of the industry in which our diverse businesses operate and has an internal code of ethics that govern the behaviors of all our employees. In this regard, we urge everyone, including FBCH Executive Management and staff members to make use of the following platforms to report unethical conduct:

- whistleblowing@fbc.co.zw
- · groupchairman@fbc.co.zw
- · groupauditchairman@fbc.co.zw

The Group also has an independent hotline and a whistle blowing mechanism through Tip Offs Anonymous administered by Deloitte & Touché, to communicate unethical behavior among all our staff members, irrespective of position. Issues that can be reported through Tip Offs are listed below:

| ✓ Any wrongdoing Theft, Fraud, Crime Syndicate Activities | ✓ Abuse of Company Property and Equipment |
|--|--|
| ✓ Not obeying company policies or procedures Over-riding controls, Sharing of user ID's or access badges, Inaccurate disclosure of one's business mileage | ✓ Collusion with external and internal parties |
| ✓ Not obeying the law Alcohol/Drug abuse, Non-Roadworthy vehicles, Illegal Pollution | ✓ Theft of Time |
| ✓ Highly sensitive issues | |
| Sexual Harassment, Nepotism, Racism | ✓ Bribery and corruption |
| | |

What should NOT be reported to Tip-offs Anonymous:

X Personality clashes
 X Salary complaints
 X Service complaints
 X Petty arguments amongst staff

Trust us, Talk to us! You will remain totally anonymous.

Toll Free: Econet - 0808 5500/ 0808 4461 Email: reportszw@tip-offs.com

Telecel - 0732 220 220/ 0732 330 330 Highlands, Harare

Whatsapp 0772 161 630 **Website:** www.tip-offs.com

MAKING AN IMPACT THAT MATTERS

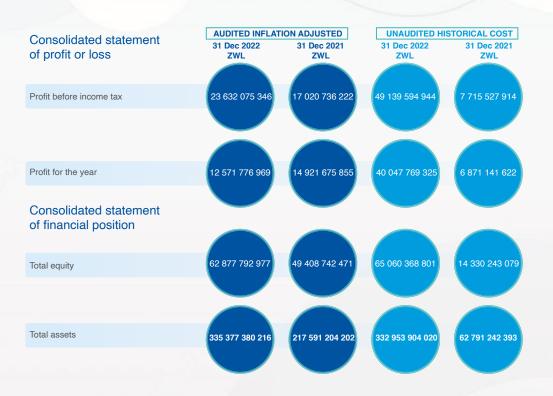
FBCH Company Profile 44

You Matter Most



FY 2022: Audited Financial Performance Highlights

For the year ended 31 December 2022



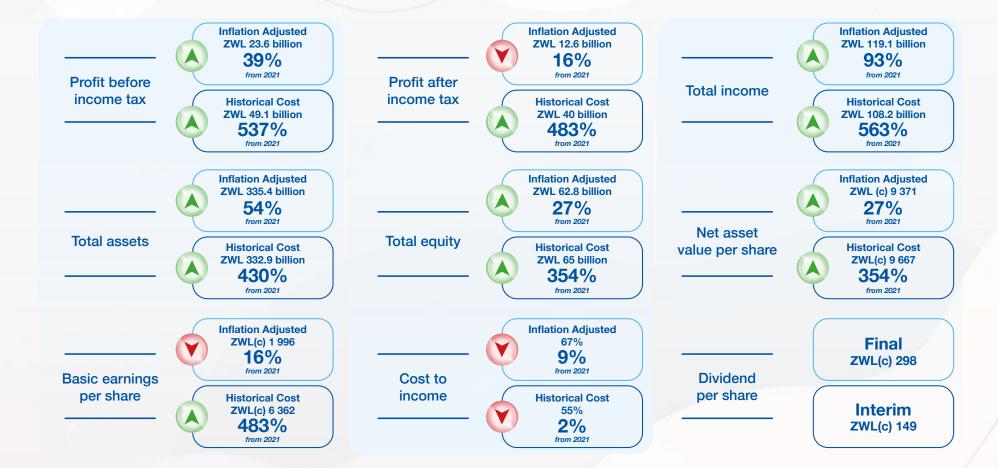
| | AUDITED INFLA | TION ADJUSTED | UNAUDITED HISTORICAL COST | | |
|---|---------------|---------------|---------------------------|-------------|--|
| | 31 Dec 2022 | 31 Dec 2021 | 31 Dec 2022 | 31 Dec 2021 | |
| Share statistics | | | | | |
| Shares in issue - actual (m) | 672 | 672 | 672 | 672 | |
| Shares in issue - weighted (m) | 629 | 630 | 629 | 630 | |
| Basic earnings per share - (ZWL cents) | 1 996.28 | 2 369.27 | 6 362.91 | 1 090.98 | |
| Diluted earnings per share - (ZWL cents) | 1 996.28 | 2 369.27 | 6 362.91 | 1 090.98 | |
| Headline earnings per share - (ZWL cents) | 1 996.21 | 2 371.38 | 6 361.35 | 1 091.19 | |
| Dividend per share - ordinary (ZWL cents) | 545.78 | 341.15 | 306.27 | 77.74 | |
| Closing share market price - (ZWL cents) | 6 200.0 | 3 385.4 | 6 200.0 | 3 385.4 | |
| D. C | | | | | |
| Ratios | | | | | |
| Return on shareholders equity | 20% | 30% | 62% | 48% | |
| Cost to income ratio | 67% | 58% | 55% | 53% | |
| | | | | | |

FBCH Company Profile 45

You Matter Most



FY 2022: Audited Financial Performance Highlights



FBCH Company Profile 46 You Matter Most



H1 2023: Reviewed Half Year Financial Performance - Highlights

| | (\$) | | | | E P S EARNINGS PER SHARE | NAV |
|--------------------|----------------|-------------------|------------------|----------------------|---|------------------------------|
| | Total Income | Profit Before Tax | Profit After Tax | Cost to Income ratio | Basic Earnings Per Share (ZWL cents) | Net Asset Value per share |
| | | | | | | |
| Inflation Adjusted | ZWL854 billion | ZWL427 billion | ZWL366 billion | 51% | ZWL (c) 59 895 | ZWL1 017 |
| Historical | ZWL839 billion | ZWL527 billion | ZWL450 billion | 37% | ZWL (c) 73 609 | ZWL976 |

FBCH Company Profile 47
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Contact Us















+263 242 704481/2







Head Office

6th Floor FBC Centre 45 Nelson Mandela Avenue P.O. Box 1227, Harare Zimbabwe

Transfer Secretaries

First Transfer Secretaries (Private) Limited 1 Armagh Avenue, Eastlea P.O. Box 11 Harare **T**: +263 242 303 700, 302 600

C: +263 242 303 699

Telephone: +263-0242-700312/797770

: +263-0242-708071/2

Telex: 24512 FIRSTB ZW

Swift: FBCPZWH

Fax : +263-0242-700761 **E-mail** : info@fbc.co.zw

Independent Auditor

KPMG Zimbabwe Mutual Gardens 100 The Chase(West) Emarald Hill P.O. Box 6 Harare **F**: 263-024-852130

FBCH Company Profile 48 You Matter Most



FBC Bank

Belgravia Private Banking Branch

2 Lanark Road, Belgravia P.O. Box A852, Avondale, Harare T: 263-024-251975

263-024-251976 **F**: 263-024-253556

Chinhoyi Branch

5309 Magamba Way P.O. Box 1220, Chinhoyi

T: 263-067-24086 **F**: 263-067-26162

Bulawayo Branch

FBC House 109 Cnr. R G Mugabe Street & 11th Avenue , Bulawayo, Zimbabwe

T: +263-292-279504

Masvingo Branch

FBC House 179 Robertson Street, Masvingo T: 263-039-264118-9 / 263-039-264415-6

263-039-262671 F: 263-039-262912

Gweru Branch

71 Sixth Street P.O. Box 1833, Gweru

T: 263-054-26491 / 263-054-26493 / 263-054-26497

F: 263-054-26498

Kwekwe Branch

44a/b Robert Mugabe Way P.O. Box 1963, Kwekwe T: 263-055-24116 / 263-055-24160

F: 263-055-24208

Mutare Branch

101 A Herbert Chitepo AvenueP.O. Box 2797, MutareT: 263-020-62586 / 263-020-62114F: 263-020-60543

FBC Centre Branch

34 Nelson Mandela Avenue P.O. Box BE 818, Belvedere, Harare T: 263-024-750946 / 263-024-753608 F: 263-024-775395

Southerton Branch

11 Highfield Junction Shop P.O. Box St495, Southerton, Harare T: 263-024-759712 / 263-024-759392 F: 263-024-759567

Zvishavane Branch

98 Robert Mugabe Way P.O. Box 91, Zvishavane T: 263-039-2176 / 263-039-2177 F: 263-039-3327

Chitungwiza Agency

197 Tilcor Township, Seke Chitungwiza T: 263-024-30212 F: 263-024-31016

Samora Machel Avenue Forex Branch

Old Reserve Bank Building 76 Samora Machel Avenue P.O. Box GD 450, Greendale, Harare T: 263-024-700372 / 263-024-700044 F: 263-024-793799

Victoria Falls Branch

Shop 7 and 8 Sawanga Complex Cnr Livingstone Way & Pioneer Road, Victoria Falls T: 263-213-2845995 / 6

Msasa Branch

104 Mutare Road P.O. Box AY1 Amby, Msasa, Harare T: 263-024-446806 F: 263-024-446815

Bulawayo Private Branch

FBC House 109 Cnr. R G Mugabe Street & 11th Avenue , Bulawayo, Zimbabwe T: +263-292-279504

Borrowdale Branch

Unit 122-125, Sam Levy's Village Borrowdale, Harare T: 263-024-850911 / 263-024-850912 / 263-024-850913

FBCH Company Profile 49

You Matter Most



FBC Building Society

Leopold Takawira Branch FBC House 113 Leopold Takawira P.O. Box 4041, Harare T: 263-04-756811-6 F: 263-04-772747

Gweru Branch

Impala Seeds Building 69B 6th Street P.O. Box 1345, Gweru T: 263-054-226189 / 263-054-223586 F: 263-054-226189

Bulawayo Branch

FBC House 109 Cnr. R G Mugabe Street & 11th Avenue , Bulawayo, Zimbabwe T: +263-292-279504

Mutare Branch

FBC House 101 A Herbert Chitepo Avenue P.O. Box 1224, Mutare T: 263-020-65894 263-020-65897/8 F: 263-020-66723

Masvingo Branch

FBC House 179 Robertson Street, Masvingo T: 263-039-62671 / 821/912 F: 263-039-65876

FBC Insurance

Head Office

Eagle House 105 Jason Moyo Avenue, Harare T: 263-024-708212 F: 263-024-797135

Mutare Branch

Manica Chambers 2nd Avenue Road, Mutare T: 263-020-65723 F: 263-020-63079/65722

Bulawayo Branch

1st Floor, Asbestos House Corner 11th and Jason Moyo Street, Bulawayo T: 263-029-71791/4 F: 263-029-76224

FBC Securities

FBC Securities (Private) Limited 2nd Floor, Old Reserve Bank Building 76 Samora Machel Avenue, Harare T: 263-04-797761

FBC Reinsurance

Head Office

4th Floor, FBC Centre 45 N Mandela Avenue P.O. Box 4282, Harare T: 263-024-772703/7 F: 263-024-772701

Bulawayo Office

FBC House 109 Cnr. R G Mugabe Street & 11th Avenue , Bulawayo, Zimbabwe T: +263-292-279504

Fbc Reinsurance Botswana

Plot 64516, Unit 301 Showgrounds Close, Fairgrounds,Gaborone Botswana

FBCH Company Profile 50 You Matter Most



Microplan

Head Office

4th Floor, FBC House
113 Leopold Takawira, Harare
T: 263-04-772745/772729
Bulawayo Branch
1st Floor, Asbestos House
Corner 11th and Jason Moyo Street,
Bulawayo
T: 263-09-61650

Chiredzi Branch

349 Chilonga Drive, Chiredzi T: 263 31 2752/2820 C: 263 731 772 750 / 263 772 527 147

Mutare Branch

101 A Herbert Chitepo AvenueMutareT: 263-020-65895/ 263-020-62949

Mutoko Branch

Shop Number 1 Stand 46/47 BJ Mall Oliver Newton Road Chinzanga Township, Mutoko T: 263-065-2722859

Masvingo Branch

1st Floor, FBC Centre 179 Robertson Street, Masvingo C: 263-736462940 T: 263-039-262912 Gwanda Branch Stand 623 Nkala Complex Soudan Street, Gwanda T: 263-084-24296

Gweru Branch

Office Number 15, Moonlight Building, 5th Street, Gweru C: 263 732 772 745 T: 263-054-224524

Bindura Branch

846 Chenjerai Hunzvi Street, Bindura T: 263-066-6581

Chinhoyi Office

14 Robson Manyika, Chinhoyi, Zimbabwe T:+263-67-26113/22807
C: 263 73 177 2730 / 263 775 802 514

Lupane Office

Stand Number 12, Lupane C: 263 731 772 731 Chipinge Office 294A Ferreira Street, Chipinge C: 263 731 772 732

Kadoma Office

Office No 5, Mtetwa Family Trust Complex 6/7 Cilling Street Kadoma

Rusape Office

Stand 9 Robert Mugabe Avenue, Rusape C: 263 731 772 734

Mt Darwin Office

Stand 206, Mount Darwin Township, Mt Darwin

C: 263 731 772 733 / 263 773 396 657

Hauna Office

Stand 107, Hauna Growth Point, Mutasa C: 263 731 772 735

Guruve Office

Stand 1409, Guruve Business Centre, Guruve C: 263 731 772 736

Hwange

Shop Number 101D, 22-23 Coronation Drive, Hwange T: 263 731 772 747 C: 263 778 942 055

Zvishavane Office

Office 14 Makairos Building, 97 R. G Mugabe Way, Zvishavane Phone: 263 774 381 574

Beitbridge Branch

NSSA Complex, Beitbridge, Zimbabwe T: 263 286 22197 C: 263 778 203 776 0713 492 811 / 0731 772 748

FBCH Company Profile 51

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