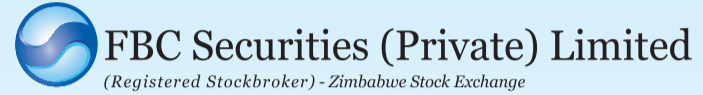




# FBC Holdings Limited

strength • diversity • service



## Unaudited Interim Results

For the six months ended 30 June 2014



# FBC Holdings Limited

strength • diversity • service

## Unaudited Interim Results For the six months ended 30 June 2014

### Chairman's Statement

#### Financial Highlights

- Group profit before income tax US\$7.8 million.
- Group profit after tax US\$6.8 million.
- Cost to income ratio 81%.
- Basic earnings per share 1.19 US cents.
- Net asset value per share 15 US cents per share.
- Proposed distribution of the FBC Group's shareholding in Turnall Holdings Limited by way of dividend in specie, subject to regulatory and shareholders approval.

#### Financial Performance Review

Despite the challenging operating environment, the Group sustained a positive performance, achieving a profit before tax of \$7.8 million for the six months ended 30 June 2014. The performance is however, 22% less than the profit before tax of \$10 million achieved for the same period last year. While there was a creditable positive performance from the financial services subsidiaries of the Group, the manufacturing subsidiary recorded a loss for the six months ended 30 June 2014, consequently weighing down on the overall Group performance. The change in the business model for Turnall from credit sales to cash sales, coupled with market wide depressed demand, resulted in a decrease in the sales volumes for the unit during the period. The performance for Turnall is however expected to rebound in the second half of the year as the benefits of the changes made in the business structure begin to materialise. The profit before tax for the financial services subsidiaries, excluding Turnall, amounted to \$11.3 million for the six months ended 30 June 2014 compared to \$10 million for the same period last year, reflecting the resilience of the businesses as the Group continues to benefit from its diversified business model, in addition to its strong risk management culture.

Notwithstanding the negative contribution to total income by Turnall, the Group recorded an 11% growth in total income. Total income for the six months ended 30 June 2014 was \$41 million compared with \$36.8 million for the same period last year. Income growth was mainly driven by increased revenues from the lending portfolios on the back of offshore credit facilities accessed by the Group and an increase in insurance business underwritten in the six months.

The Group continues to place considerable emphasis on cost containment, whilst concurrently investing in business expansion. The Group's cost to income ratio increased to 81% compared with 73% for same period last year mainly as a result of reduced revenues at the manufacturing subsidiary. The Group will remain vigilant in managing operating costs with the e-commerce thrust expected to continually bring in cost efficiencies in the long run.

The continued deterioration of the credit environment on the backdrop of a slowdown in economic activity, has resulted in an increase in non-performing loans for the financial services sector in the market. The Group continued to exercise strong risk management in its lending activities. In addition to this, the Group remains prudent in making adequate credit loss provisions. An impairment allowance of US\$2.3 million was charged for the half year ended 30 June 2014, resulting in a cumulative impairment allowance provision of US\$19.6 million.

The banking subsidiaries continued to maintain adequate liquidity levels for all of their depositing clients by continuously following prudent liquidity management strategies in a challenging economic environment. This remains of critical importance to the Group.

The Group's statement of financial position registered a modest 6% growth to US\$489 million from US\$461 million as at 31 December 2013 as the Group continues to make inroads in accessing credit facilities offshore. The Group's total equity attributable to its shareholders, increased by 6% to US\$99.9 million from US\$93.8 million as at 31 December 2013.

#### Operating Environment

The economy continues to exhibit signs of structural weaknesses with key economic fundamentals continuing to decline. The growth prospects for the economy were revised downwards to a mere 2% by the World Bank for the year 2014, against the envisaged Sub-Saharan Africa growth rate of 4.7%, indicating yet another year of economic slowdown.

Liquidity constraints have remained the most limiting factor in the economy. The much needed working capital to the productive sectors of the economy has remained depressed, resulting in reduced capacity utilisation. Consequently, in order to survive the current challenges, most companies are adopting lean cost structures through reduced working hours and staff retrenchments.

#### New Capital Requirements

I am pleased to advise that all the FBC Holdings Limited regulated subsidiaries were in full compliance with the regulatory capital requirements. The banking subsidiaries, FBC Bank and FBC Building Society, are required to be in compliance with capital levels of \$100 million and \$80 million respectively by 31 December 2020. FBC Holdings Limited presented its recapitalisation plan to the Reserve Bank of Zimbabwe by the due date of 30 June 2014. The plan hinged on the following achievable scenarios:

- a) both FBC Bank and FBC Building Society will trade themselves into compliance;
- b) in the event that a shortfall is experienced through trading, recapitalisation will be undertaken from dividend income from the other subsidiaries in the Group and
- c) if the outcome is a persisting shortfall on capital after these measures are taken, FBC Bank Limited and FBC Building Society will be merged into one banking institution, FBC Bank Limited. The two banking institutions will be required to raise US\$100 million for only one unit-the commercial banking arm, which is entirely within reach.

#### Share Price Performance

The 2013 depressed earnings compounded by subdued foreign portfolio support had a significant impact on the benchmark industrial index. In the first half of the year, the industrial index decreased by 1.4% to 186.57 points at the end of June 2014 with the resources index amassing 75% at 61.32 points on a year to date basis. Meanwhile FBC Holdings Limited share price performance lost 14.8% to

close the period under review at 11.5 US cents per share. The FBC Holdings share price continues to trail the company's net asset value per share which is at 15 US cents per share, indicating the upside potential of the Group.

#### Corporate Social Environment

The Group continues to participate in various corporate social responsibility initiatives in the fields of education, health, community share trusts, sports and the arts, and remains committed to giving back to the communities it operates in.

#### Dividend in Specie

Subject to regulatory and shareholders approval, the Board of Directors of FBC Holdings Limited "FBCH" proposes to distribute the Group's combined shareholding in Turnall Holdings Limited by way of a dividend in specie to the Shareholders of FBCH comprising 287,536,313 (two hundred and eighty seven million, five hundred and thirty six thousand, three hundred and thirteen) ordinary shares in Turnall Holdings Limited, as an interim dividend to all FBCH shareholders registered as such on the Record Date. All FBCH shareholders will receive 0.39 (zero point three nine) Turnall ordinary shares for every 1 (one) ordinary share held in FBCH. An extraordinary general meeting will shortly be convened to approve the transaction.

#### Rationale

The investment in Turnall by FBCH is the only investment that does not operate in the financial services business sector and is therefore non-core. The decision to dispose of the investment in Turnall by FBCH is intended to align the investments of the Group with its primary business interests in commercial banking, mortgage finance, non-life insurance, non-life reinsurance as well as stockbroking and to ensure that FBC is in line with the provisions of section 34 of the Banking Act [Chapter 24:20], which requires that subject to the approval of the Registrar and on certain terms and conditions as the Registrar may determine, a banking institution should not hold shares in a company which engages in any business or activity other than approved banking business. The distribution of the Turnall shares will result in FBCH retaining its identity as purely a financial services Group.

#### Terms of the dividend in specie

FBC Bank which currently owns 236,156,476 of the combined 287,536,313 Turnall shares, will declare a dividend in specie to FBCH in order to make the Turnall Shares available to FBCH Shareholders. In terms of the distribution to FBCH Shareholders, the Board of FBCH proposes a dividend to FBCH shareholders that will be settled through Turnall shares in the ratio 0.39 (zero point three nine) Turnall shares for every 1 (one) FBCH shares held as at the record date. FBCH shareholders will receive their dividend in specie entitlement less 10% (ten percent) withholding tax payable to ZIMRA where applicable. The value of this withholding tax shall be calculated based on the Turnall Holdings share price as at the date of the Board resolution of 25 August 2014. Shareholders registered in the books as at the record date will subsequently receive a share certificate for the Turnall Shares distributed to them, in proportion to their shareholding. The transfer of the 287,536,313 Turnall shares from FBCH to shareholders will have a corresponding effect on FBCH's organisational structure. Upon successful execution of the transaction, Turnall will no longer be a subsidiary of FBCH.

#### Marketing and Public Relations

The Group has remained highly visible within the market place during the first half of the year owing to various sustained marketing and public relations initiatives that have been implemented. FBC Holdings Limited was publicly recognised once again when it was accorded the award of the 4th best listed company on the Zimbabwe Stock Exchange (ZSE) and the best performer in the Financial Services Sector at the recently held Independent Quoted Companies Survey Awards banquet.

#### e-commerce

The Group has made significant strides to enhance internal and customer-facing delivery efficiencies in an increasingly competitive market. FBC Bank and FBC Building Society clients have migrated to electronic channels which now drive the majority of transactions, extending convenience and creating revenue opportunities. The FBC Group has adopted a collaborative approach with partners and fellow market players to achieve interoperability which benefits customers and the industry in the long-run. The Group is well positioned to hold its own in the face of entry by non-traditional and technology-driven players into the financial services industry. In the process, the Group will play its part in contributing to a green environment through the reduction of paper in its operations.

#### Outlook

The depressed economy, coupled with the significant constraints facing the government and the Central Bank to stimulate economic growth, points to a tough year ahead. Liquidity shortages, low consumer spending due to limited development in disposable incomes and a strong dollar, are therefore expected to remain the main determinants of the deflation trend in the economy.

The Group is however, well poised to exploit organisational and operational economies of scale, leveraging on its strong brand image and profitability.

#### Appreciation

As always, I am extremely grateful for the consistent efforts, support and confidence shown in the FBC brand by our customers who remain loyal year after year. I am also highly appreciative of the guidance and counsel given to me by the non-executive directors during this period. Thanks and appreciation also go to the Group Chief Executive, his management team and staff members for the level of professionalism, dedication and commitment demonstrated at all times.

Herbert Nkala  
Group Chairman  
28 August 2014



# FBC Holdings Limited

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## Unaudited Interim Results For the six months ended 30 June 2014

### Consolidated Statement of Comprehensive Income For the six months ended 30 June 2014

	Note	Unaudited 30 June 2014 US\$	Unaudited 30 June 2013 US\$
Interest income	15	28 548 380	20 319 390
Interest expense	16	(12 566 751)	(10 464 365)
<b>Net interest income</b>		<b>15 981 629</b>	<b>9 855 025</b>
Fee and commission income	17	12 850 644	11 474 111
Fee and commission expense		(19 742)	(5 867)
<b>Net fee and commission income</b>		<b>12 830 902</b>	<b>11 468 244</b>
Revenue	18.1	16 612 240	24 833 494
Cost of sales	18.2	(14 479 665)	(18 503 085)
<b>Gross profit</b>		<b>2 132 575</b>	<b>6 330 409</b>
Insurance premium revenue	19	15 411 881	12 088 498
Premium ceded to reinsurers and retrocessionaires		(6 072 222)	(4 872 989)
<b>Net earned insurance premium</b>		<b>9 339 659</b>	<b>7 215 509</b>
Net trading income		532 450	409 646
Net (loss) / gains from financial instruments carried at fair value		(121 529)	236 263
Other operating income	20	293 579	1 286 678
		704 500	1 932 587
<b>Total income</b>		<b>40 989 265</b>	<b>36 801 774</b>
Impairment allowance on financial assets	5.3	(2 303 398)	(623 964)
Net insurance commission expense	21	(1 935 199)	(1 841 936)
Insurance claims and loss adjustment expenses	22	(4 323 015)	(2 620 530)
Administrative expenses	23	(24 581 189)	(21 687 159)
<b>Profit before income tax</b>		<b>7 846 464</b>	<b>10 028 185</b>
Income tax expense	24	(997 030)	(1 729 194)
<b>Profit for the period</b>		<b>6 849 434</b>	<b>8 298 991</b>
<b>Other comprehensive income</b>		<b>-</b>	<b>-</b>
<b>Total comprehensive income for the period</b>		<b>6 849 434</b>	<b>8 298 991</b>
<b>Profit attributable to:</b>			
Equity holders of the parent		7 935 224	7 025 059
Non-controlling interests		(1 085 790)	1 273 932
<b>Total</b>		<b>6 849 434</b>	<b>8 298 991</b>
<b>Total comprehensive income attributable to:</b>			
Equity holders of the parent		7 935 224	7 025 059
Non-controlling interests		(1 085 790)	1 273 932
<b>Total</b>		<b>6 849 434</b>	<b>8 298 991</b>
<b>Earnings per share (US cents)</b>			
Basic earnings per share	27.1	1.19	1.31
Diluted earnings per share	27.2	1.19	1.31

### Consolidated Statement of Financial Position As at 30 June 2014

	Notes	Unaudited 30 June 2014 US\$	Audited 31 Dec 2013 US\$
<b>ASSETS</b>			
Balances with banks and cash	4	118 851 421	69 386 905
Loans and advances to customers	5.1	247 791 572	265 760 858
Trade and other receivables including insurance receivables	5.2	25 333 383	27 393 114
Financial assets at fair value through profit or loss	6	1 550 735	1 495 227
Debentures		2 664 279	2 664 279
Inventory	7	22 754 673	22 163 975
Prepayments and other assets	8	9 266 158	7 541 727
Income tax asset		123 700	844 192
Deferred income tax assets		1 663 023	2 428 213
Investment property		25 000	25 000
Intangible assets	9	1 184 575	1 276 109
Property, plant and equipment	10	58 286 475	59 798 711
<b>Total assets</b>		<b>489 494 994</b>	<b>460 778 310</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Liabilities</b>			
Deposits from other banks and customers	11	323 593 745	299 744 370
Insurance liabilities	12	12 486 410	11 635 967
Trade and other payables	13	34 450 738	34 550 076
Current income tax liabilities		1 784 921	1 789 455
Deferred income tax liabilities		5 967 292	6 842 926
<b>Total liabilities</b>		<b>378 283 106</b>	<b>354 562 794</b>
<b>Equity</b>			
<b>Capital and reserves attributable to equity holders of the parent entity</b>			
Share capital and share premium		14 089 892	14 089 892
Other reserves		41 349 344	42 183 895
Retained profits		44 509 577	37 575 558
		99 948 813	93 849 345
Non controlling interest in equity		11 263 075	12 366 171
<b>Total equity</b>		<b>111 211 888</b>	<b>106 215 516</b>
<b>Total equity and liabilities</b>		<b>489 494 994</b>	<b>460 778 310</b>

### Consolidated Statement of Changes in Equity For the six months ended 30 June 2014

	Share capital US\$	Share premium US\$	Retained profit US\$	Share option reserve US\$	Treasury shares US\$	Non distributable reserve US\$	Revaluation reserve US\$	Regulatory provisions US\$	Changes in ownership US\$	Total US\$	Non controlling interest US\$	Total equity US\$
<b>Half year ended 30 June 2014</b>												
Balance at 1 January 2014	6 719	14 083 173	37 575 558	110 716	(339 150)	36 222 261	3 191 743	627 590	2 370 735	93 849 345	12 366 171	106 215 516
Profit for the period	-	-	7 935 224	-	-	-	-	-	-	7 935 224	(1 085 790)	6 849 434
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total comprehensive income</b>	-	-	7 935 224	-	-	-	-	-	-	7 935 224	(1 085 790)	6 849 434
<b>Transaction with owners</b>												
Dividend	-	-	(1 001 205)	-	-	-	-	-	-	(1 001 205)	(17 306)	(1 018 511)
Treasury share purchase	-	-	-	-	(834 551)	-	-	-	-	(834 551)	-	(834 551)
<b>Shareholders' equity at 30 June 2014</b>	<b>6 719</b>	<b>14 083 173</b>	<b>44 509 577</b>	<b>110 716</b>	<b>(1 173 701)</b>	<b>36 222 261</b>	<b>3 191 743</b>	<b>627 590</b>	<b>2 370 735</b>	<b>99 948 813</b>	<b>11 263 075</b>	<b>111 211 888</b>
<b>Half year ended 30 June 2013</b>												
Balance at 1 January 2013	5 918	7 675 990	24 738 249	110 716	(2 757 535)	33 659 224	3 191 743	627 590	(214 766)	67 037 129	21 115 504	88 152 633
Profit for the period	-	-	7 025 059	-	-	-	-	-	-	7 025 059	1 273 932	8 298 991
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total comprehensive income</b>	-	-	7 025 059	-	-	-	-	-	-	7 025 059	1 273 932	8 298 991
<b>Transaction with owners</b>												
Net sale of treasury shares	-	2 638 811	-	-	2 442 625	-	-	-	-	5 081 436	-	5 081 436
Increase in ownership interest	801	6 407 183	-	-	-	-	-	-	2 585 502	8 993 486	(8 993 486)	-
Share buyback	-	-	-	-	(81 864)	-	-	-	-	(81 864)	-	(81 864)
<b>Shareholders' equity at 30 June 2013</b>	<b>6 719</b>	<b>16 721 984</b>	<b>31 763 308</b>	<b>110 716</b>	<b>(396 774)</b>	<b>33 659 224</b>	<b>3 191 743</b>	<b>627 590</b>	<b>2 370 736</b>	<b>88 055 246</b>	<b>13 395 950</b>	<b>101 451 196</b>



# FBC Holdings Limited

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## Unaudited Interim Results For the six months ended 30 June 2014

### Consolidated Statement of Cash Flows For the six months ended 30 June 2014

Note	Unaudited 30 June 2014 US\$	Unaudited 30 June 2013 US\$
<b>Cash flow from operating activities</b>		
Profit for the period	7 846 464	10 028 185
<b>Adjustments for non cash items:</b>		
Depreciation	10 2 331 923	1 995 150
Amortisation charge	9 134 371	335 905
Impairment allowance on loans and advances	5.3 2 303 398	623 964
Loss / (profit) from disposal of property and equipment	20 4 100	(2 922)
Fair value adjustment on financial assets at fair value through profit or loss		121 529
		(236 263)
<b>Net cash generated before changes in operating assets and liabilities</b>	<b>12 741 785</b>	<b>12 744 019</b>
Decrease / (increase) in loans and advances	15 713 132	(20 014 044)
Decrease / (increase) in trade and other receivables	2 059 731	(1 646 531)
(Increase) / decrease in financial assets at fair value through profit or loss	(55 508)	386 446
(Increase) / decrease in inventory	(590 698)	1 421 499
Increase in prepayments and other assets	(677 045)	(1 377 182)
Increase in deposits from other banks and customers	42 340 894	32 881 308
Increase in insurance liabilities	850 443	603 804
(Decrease) / increase in trade and other payables	(99 338)	3 618 828
	<b>72 283 396</b>	<b>28 618 147</b>
Income tax paid	(1 607 673)	(1 815 907)
<b>Net cash generated from operating activities</b>	<b>70 675 723</b>	<b>26 802 240</b>
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	10 (824 087)	(3 173 668)
Purchase of intangible assets	9 (42 837)	-
Proceeds from sale of property, plant and equipment		139 775
<b>Net cash used in investing activities</b>	<b>(866 624)</b>	<b>(3 033 893)</b>
Net cash flows before financing activities	69 809 099	23 768 347
<b>Cash flows from financing activities</b>		
Repayments of borrowings	(20 145 867)	-
Proceeds from borrowings	1 400 000	8 448 610
Dividend paid to company's shareholders	(1 001 205)	-
Dividend paid to non-controlling interest	(17 306)	-
Purchase of treasury shares	(834 551)	(81 864)
Proceeds from resale of treasury shares	-	5 081 436
<b>Net cash generated from financing activities</b>	<b>(20 598 929)</b>	<b>13 448 182</b>
Net increase in cash and cash equivalents	49 210 170	37 216 529
Cash and cash equivalents at beginning of the period	68 928 263	81 920 185
<b>Cash and cash equivalents at the end of period</b>	<b>118 138 433</b>	<b>119 136 714</b>

### Notes to the Financial Results For the six months ended 30 June 2014

#### 1 GENERAL INFORMATION

FBC Holdings Limited ("the Company") and its subsidiaries (together "the Group") provide a wide range of commercial banking, mortgage finance, micro lending, short - term reinsurance, short - term insurance and stockbroking services. The Group also manufactures pipes and roofing sheets.

The Company is a limited liability company, which is listed on the Zimbabwe Stock Exchange. The Company and its subsidiaries are incorporated and domiciled in Zimbabwe.

These condensed interim consolidated financial statements were approved for issue by the Board of Directors on 28 August 2014.

#### 2 BASIS OF PREPARATION

The Group's condensed interim consolidated financial statements for the half year ended 30 June 2014 have been prepared in accordance with the International Accounting Standard ("IAS") 34, the Zimbabwe Companies Act (Chapter 24:03) and the Zimbabwe Banking Act (Chapter 24:20) and should be read in conjunction with the Group's consolidated financial statements for the year ended 31 December 2013.

#### 3 ACCOUNTING POLICIES

The accounting policies applied in the preparation of these interim consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2013.

The condensed interim consolidated financial statements have been prepared under the historical cost convention and are presented in the United States dollars ("US\$") and are rounded off to the nearest dollar.

#### 4 BALANCES WITH BANKS AND CASH

##### Balances with Reserve Bank of Zimbabwe ("RBZ")

Current account balances

**Balances with other banks and cash**  
Notes and coins  
Other bank balances

**Balances with banks and cash (excluding bank overdrafts)**

Current  
Non-current

**Total**

##### 4.1 For the purpose of the cash flow statement, cash and cash equivalents comprise the following balances:

Balances with other banks, cash and current account balances at RBZ (including bank overdrafts)

**Total cash and cash equivalents - statement of cash flows**

#### 5 LOANS AND RECEIVABLES

##### 5.1 Loans and advances to customers

Loans and advances maturities  
Maturing within 1 year  
Maturing after 1 year  
**Gross carrying amount**  
Impairment allowance

Current  
Non-current

**Total**

##### 5.2 Trade and other receivables

Retail trade receivables  
Insurance receivables  
-Due by insurance clients and insurance brokers  
-Due by reinsurers and retrocessionaires

Gross carrying amount  
Impairment allowance

**Total**

Current  
Non-current  
**Total**

##### 5.3 Allowance for impairment

Balance at 01 January  
Impairment allowance through statement of comprehensive income  
Reversal of impairment  
Amounts written off during the period as uncollectible  
Interest in suspense  
**Balance at end of period**

#### 6 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Listed securities at market value

Current  
Non-current

**Total**

#### 7 INVENTORY

Consumables  
Raw materials  
Work in progress  
Finished goods

Current  
Non-current

**Total**

#### 8 PREPAYMENTS AND OTHER ASSETS

Prepayments  
Deferred acquisition costs  
Commission receivable  
Refundable deposits for Mastercard and Visa transactions  
Jointly controlled assets  
Other

Current  
Non-current

**Total**

#### 9 INTANGIBLE ASSETS

##### Year ended 31 December 2013

Opening net book amount  
Additions  
Amortisation charge

**Closing net book amount**

##### As at 31 December 2013

Cost  
Accumulated amortisation

**Net book amount**

##### Half year ended 30 June 2014

Opening net book amount  
Additions  
Amortisation charge

**Closing net book amount**

##### As at 30 June 2014

Cost  
Accumulated amortisation

**Net book amount**

#### 10 PROPERTY, PLANT AND EQUIPMENT

Freehold premises  
Plant and machinery  
Computer equipment  
Furniture and Office equipment  
Motor vehicles  
Total

Half year ended 30 June 2014  
Opening net book amount  
Additions  
Disposals  
Depreciation

**Closing net book amount**







## Unaudited Interim Results For the six months ended 30 June 2014

The Group Credit Management Department evaluates the credit exposures and assures ongoing credit quality by reviewing individual credit and concentration and monitoring of corrective action.

The Group Credit Management Department periodically prepares detailed reports on the quality of the customers for review by the Board Loans Review Committees of the subsidiary companies and assesses the adequacy of the impairment allowance. Any loan or portion thereof which is classified as a 'loss' is written off. To maintain an adequate allowance for credit losses, the Group generally provides for a loan or a portion thereof, when a loss is probable.

### Credit policies, procedures and limits

The Group has sound and well-defined policies, procedures and limits which are reviewed annually and approved by the Board of Directors of the subsidiary companies and strictly implemented by management. Credit risk limits include delegated approval and write-off limits to advances managers, management, board credit committees and the Board. In addition there are counterparty limits, individual account limits, group limits and concentration limits.

### Credit risk mitigation and hedging

As part of the Group's credit risk mitigation and hedging strategy, various types of collateral is taken by the banking subsidiaries. These include mortgage bonds over residential, commercial and industrial properties, cession of book debts and the underlying moveable assets financed. In addition, a guarantee is often required particularly in support of a credit facility granted to a counterparty. Generally, guarantor counterparties include parent companies and shareholders. Creditworthiness for the guarantor is established in line with the credit policy.

### Credit risk stress testing

The Group recognises the possible events or future changes that could have a negative impact on the credit portfolios which could affect the Group's ability to generate more business. To mitigate this risk, the Group has put in place a stress testing framework that guides the Group in conducting credit stress tests.

### Impairments

An allowance for loan impairment is established if there is objective evidence that the Group will not be able to collect all amounts due according to the original contractual terms of loans. The amount of the allowance is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of loans.

### Credit terms:

### Default

This is failure by a borrower to comply with the terms and conditions of a loan facility as set out in the facility offer letter or loan contract. Default occurs when a debtor is either unwilling or unable to repay a loan.

### Past due loans

These are loans whereby the debtor is in default by exceeding the loan tenure or expiry date as expressly set out in the loan contract i.e. the debtor fails to repay the loan by a specific given date.

### Impaired loans

The Group's policy regarding impaired/ doubtful loans is that all loans whose degree of default has become extensive such that there is no longer reasonable assurance of collection of the full outstanding amount of principal and interest.

All such loans are classified in the 8, 9 and 10 category under the Basel II ten tier grading system.

### Provisioning policy and write offs

Determination of general and specific provisions

The Group complies with the following Reserve Bank of Zimbabwe provisioning requirements:

Rating	Discriptive Classification	Risk level	Level of allowance	Type of allowance
1	Prime grade	Insignificant	1%	General
2	Strong	Modest	1%	
3	Satisfactory	Average	2%	
4	Moderate	Acceptable	3%	
5	Fair	Acceptable with care	4%	
6	Speculative	Management attention	5%	
7	Speculative	Special mention	10%	
8	Substandard	Vulnerable	20%	Specific
9	Doubtful	High default	50%	
10	Loss	Bankrupt	100%	

### General allowance for impairment

#### Prime to highly speculative grades "1 to 7"

General allowance for impairment of facilities in this category are maintained at the percentage (detailed in table above) of total customer account outstanding balances and off balance sheet (i.e. contingent) risks.

#### Specific allowance for impairment

#### Sub-standard to loss grades "8 to 10" - Timely repayment and/or settlement may be at risk

Specific allowance for impairment for facilities in this category are currently maintained at the percentages (detailed above) of total customer outstanding balances and off balance sheet (i.e. contingent) risks less the value of tangible security held.

### Credit risk and Basel II

The Group applied Credit Risk Basel II standards in line with the modified standardised approach. Internal processes were revamped to comply with the requirements. Policies and procedure manuals have been realigned to comply with the minimum requirements of Basel II.

### 32.1.1 Exposure to credit risk

Loans and advances	Unaudited 30 June 2014 US\$	Audited 31 Dec 2013 US\$
<b>Past due and impaired</b>		
Grade 8: Impaired	6 378 376	11 514 186
Grade 9: Impaired	5 251 919	4 875 240
Grade 10: Impaired	12 366 912	7 629 635
Gross amount	23 997 207	24 019 061
Allowance for impairment	(9 601 799)	(10 551 613)
Carrying amount	14 395 408	13 467 448
<b>Past due but not impaired</b>		
Grades 4 - 7:	53 815 135	34 157 470
<b>Niether past due nor impaired</b>		
Grades 1 - 3:	184 963 071	221 805 500
Gross amount	238 778 206	255 962 970
Allowance for impairment	(5 382 042)	(3 669 560)
Carrying amount	233 396 164	252 293 410
<b>Total carrying amount</b>	<b>247 791 572</b>	<b>265 760 858</b>

### 32.1.2 Sectoral analysis of utilisations - loans and advances

	Unaudited 30 June 2014 US\$	Unaudited 30 June 2014 %	Audited 31 Dec 2013 US\$	Audited 31 Dec 2013 %
Mining	13 625 944	5%	14 765 262	5%
Manufacturing	45 037 436	17%	53 956 109	19%
Mortgage	30 534 057	12%	29 025 679	11%
Wholesale	14 876 077	6%	14 902 784	5%
Distribution	27 341 766	10%	28 628 031	10%
Individuals	78 434 925	30%	83 063 491	30%
Agriculture	14 568 903	6%	15 022 935	5%
Communication	6 309 638	2%	5 788 924	2%
Construction	2 103 213	1%	3 364 914	1%
Local Authorities	18 928 915	7%	21 210 917	8%
Other services	11 014 538	4%	10 252 985	4%
<b>Gross loans and advances</b>	<b>262 775 412</b>	<b>100%</b>	<b>279 982 031</b>	<b>100%</b>
Less impairment allowance	(14 983 840)		(14 221 173)	
Carrying amount	247 791 572		265 760 858	

### 32.1.3 Reconciliation of allowance for impairment for loans and advances

	Unaudited 30 June 2014 US\$	Audited 31 Dec 2013 US\$
Balance at 1 January	14 221 173	9 788 364
Increase in impairment allowance	2 303 398	3 756 044
Impairment reversal	-	8 227
Write off	(3 076 292)	(849 510)
Interest in suspense	1 535 561	1 518 048
<b>Carrying amount</b>	<b>14 983 840</b>	<b>14 221 173</b>
<b>32.1.4 Trade and other receivables</b>		
Past due and impaired	13 758 775	12 581 142
Allowance for impairment	(4 469 113)	(4 148 168)
<b>Carrying amount</b>	<b>9 289 662</b>	<b>8 432 974</b>
Past due but not impaired	1 641 558	3 847 946
Niether past due nor impaired	14 544 960	15 112 194
<b>Gross amount</b>	<b>16 186 518</b>	<b>18 960 140</b>
Allowance for impairment	(142 797)	-
<b>Carrying amount</b>	<b>16 043 721</b>	<b>18 960 140</b>
<b>Total carrying amount</b>	<b>25 333 383</b>	<b>27 393 114</b>

### 32.2 Liquidity risk

Liquidity risk is the risk of not being able to generate sufficient cash to meet financial commitments to extend credit, meet deposit maturities, settle claims and other unexpected demands for cash. Liquidity risk arises when assets and liabilities have differing maturities.

#### Management of liquidity risk

The Group does not treat liquidity risk in isolation as it is often triggered by consequences of other financial risks such as credit risk and market risk. The Group's liquidity risk management framework is designed to ensure that all subsidiaries have adequate liquidity to withstand stressed conditions. To achieve this objective, the Board of Directors of the subsidiary companies through the Board Asset Liability Committees of the Bank, Microplan and the Building Society and Board Risk and Compliance Committees is ultimately responsible for liquidity risk management. The responsibility for managing the daily funding requirements is delegated to the Heads of Treasury Divisions for banking entities and Finance Managers for non-banking entities with independent day to day monitoring being provided by Group Risk Management.

#### Liquidity and funding management

The management of liquidity and funding is decentralised and each entity is required to fully adopt the liquidity policy approved by the Board with independent monitoring being provided by the Group Risk Management Department. The Group uses concentration risk limits to ensure that funding diversification is maintained across the products, counterparties and sectors. Major sources of funding are deposits across a spectrum of retail and wholesale clients for banking subsidiaries.

#### Cash flow and maturity profile analysis

The Group uses the cash flow and maturity mismatch analysis on both contractual and behavioural basis to assess ability to meet immediate liquidity requirements and plan for their medium to long term liquidity profile.

#### Liquidity contingency plans

In line with the Group's liquidity policy, liquidity contingency plans are in place for the subsidiaries in order to ensure a positive outcome in the event of a liquidity crisis. The plans outline early warning indicators which are supported by clear and decisive crisis response strategies. The crisis response strategies are created around the relevant crisis management structures and address both specific and market crises.

#### Liquidity stress testing

It is the Group's policy that each entity conducts stress tests on a regular basis to ensure that they have adequate liquidity to withstand stressed conditions. In this regard, anticipated on-and-off balance sheet cash flows are subjected to a variety of specific and systemic stress scenarios to evaluate the impact of unlikely events on liquidity positions.

### 32.3 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

The market risk for the trading portfolio is managed and monitored based on a collection of risk management methodologies to assess market risk including Value-at-Risk ("VaR") methodology that reflects the interdependency between risk variables, stress testing, loss triggers and traditional risk management measures. Non-trading positions are managed and monitored using other sensitivity analysis.



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### 32.3.1 Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The interest rate risk profile is assessed regularly based on the fundamental trends in interest rates, economic developments and technical analysis. The Group's policy is to monitor positions on a daily basis to ensure positions are maintained within the established limits.

Interest rate risk exposure stems from assets and liabilities maturing or being repriced at different times. For example:

- i) Liabilities may mature before assets, necessitating the rollover of such liabilities until sufficient quantity of assets mature to repay the liabilities. The risk lies in that interest rates may rise and that expensive funds may have to be used to fund assets that are yielding lower returns.
- ii) Assets may mature before liabilities, in which case they have to be reinvested until they are needed to repay the liabilities. If interest rates fall the re-investment may be made at rates below those being paid on the liabilities waiting to be retired.

This risk is managed by ALCO through the analysis of interest rate sensitive assets and liabilities, using such models as Value at Risk ("VAR"), Scenario Analysis and control and management of the gap analysis.

### 32.3.2 Currency risk

The Group operates locally and the majority of its customers transact in US\$, the functional currency of the Group and its subsidiaries. The Group is exposed to various currency exposures primarily with respect to the South African rand, Botswana pula, British pound and the Euro, mainly due to the cash holding and switch transactions in the banking subsidiary.

Foreign exchange risk is the risk that an asset or investment denominated in foreign currency will lose value as a result of unfavourable movement in the relative rates of exchange between currencies. The risk is controlled through control of open position as per ALCO directives, Reserve Bank of Zimbabwe requirements and analysis of the market. The Group manages this risk through monitoring long and short positions and assessing the likely impact of forecast movements in exchange rates on the Group's profitability.

### 32.3.3 Price risk

The Group is exposed to equity price risk because of investments held by the Group and classified on the consolidated statement of financial position as at fair value through profit or loss. The Group is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio.

### 32.4 Settlement risk

Settlement risk is the risk of loss due to the failure of a counterparty to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions the Group mitigates this risk by conducting settlements through a settlement/clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations. Settlement limits form part of the credit approval / limit monitoring process. Acceptance of settlement risk on free settlement trades requires transaction specific or counterparty specific approvals from Group Risk.

### 32.5 Operational risk

Operational risk is the risk of loss arising from the potential that inadequate information system, technology failures, breaches in internal controls, fraud, unforeseen catastrophes, or other operational problems may result in unexpected losses.

Operational risk exists in all products and business activities.

#### Group's approach to managing operational risk

The Group's approach is that business activities are undertaken in accordance with fundamental control principles of operational risk identification, clear documentation of control procedures, segregation of duties, authorization, close monitoring of risk limits, monitoring of assets use, reconciliation of transactions and compliance.

#### Operational risk framework and governance

The Board has ultimate responsibility for ensuring effective management of operational risk. This function is implemented through the Board Risk and Compliance Committee at Group level which meets on a quarterly basis to review all other major risks including operational risks. This Committee serves as the oversight body in the application of the Group's operational risk management framework, including business continuity management. Each entity has a Management and Board Risk and Compliance Committee to ensure a robust operational risk management framework. Other Group management committees which report to Group Executive Committee include the Group New Product Committee, Group IT Steering Committee and Group Business Continuity Committee.

#### The management and measurement of operational risk

The Group identifies and assesses operational risk inherent in all material products, activities, processes and systems. It ensures that before new products, activities, processes and systems are introduced or undertaken, the operational risk inherent in them is subjected to adequate assessment by the appropriate risk committees which include the Risk and Compliance Committee and Group New Product Committee.

The Group conducts Operational Risk Assessments in line with the Group's risk strategy. These assessments cover causes and events that have, or might result in losses, as well as monitor overall effectiveness of controls and whether prescribed controls are being followed or need correction. Key Risk Indicators (KRIs) which are statistical data relating to a business or operations unit are monitored on an ongoing basis. The Group also maintains a record of loss events that occur in the Group in line with Basel II requirements. These are used to measure the Group's exposure to the respective losses. Risk Limits are used to measure and monitor the Group's operational risk exposures. These include branch cash holding limits, teller transaction limits, transfer limits and write off limits which are approved by management and the Board. In addition, the Group also uses risk mitigation mechanisms such as insurance programmes to transfer risks. The Group maintains adequate insurance to cover key operational and other risks.

#### Business continuity management

To ensure that essential functions of the Group are able to continue in the event of adverse circumstances, the Group Business Continuity Plan is reviewed annually and approved by the Board. The Group Business Continuity Committee is responsible for ensuring that all units and branches conduct tests half yearly in line with the Group policy. The Group conducts its business continuity tests in the second and fourth quarters of each year and all the processes are well documented.

### 32.6 Capital risk

#### 32.6.1 Regulatory Capital and Financial Risk Management

Capital risk refers to the risk of the Group's subsidiaries own capital resources being adversely affected by unfavourable external developments.

The Group's objectives when managing capital are:

- To comply with the capital requirements set by the regulators of the Group's subsidiaries;
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its businesses.

Capital adequacy and the use of regulatory capital are monitored daily by the Group's management, employing techniques based on the guidelines developed by the Basel Committee as implemented by the Reserve Bank of Zimbabwe (the "RBZ"), for supervisory purposes for the banking subsidiaries. The required information is filed with the RBZ on a quarterly basis.

It is the intention of the Group to maintain a ratio of total regulatory capital to its risk-weighted assets (the "Capital Adequacy Ratio") above the minimum level set by the Reserve Bank of Zimbabwe which takes into account the risk profile of the Group.

The regulatory capital requirements are strictly observed when managing economic capital. The banking subsidiaries' regulatory capital is analysed into three tiers;

- Tier 1 capital, which includes ordinary share capital and premium, retained profits, non distributable reserves and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purposes.
- Tier 2 capital, which includes qualifying subordinated liabilities, revaluation reserve, collective impairment allowances and the element of the fair value reserve relating to unrealised gains on equity instruments classified as available-for-sale.
- Tier 3 capital or market and operational risk capital includes market risk capital and operational risk capital. Operational risk includes legal risk. Market risk capital is allocated to the risk of losses in the on and off balance sheet position arising from movements in market prices.

Various limits are applied to elements of the capital base. The amount of capital qualifying for tier 2 capital cannot exceed tier 1 capital and the qualifying term subordinated loan capital may not exceed 50 percent of tier 1 capital. There are also restrictions on the amount of collective impairment allowances that may be included as part of tier 2 capital. Other deductions from capital include the carrying amounts of investments in subsidiaries that are not included in the regulatory consolidation, investment in the capital of other banks and certain other regulatory items.

The Group's operations are categorised as either banking or trading book, and risk weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off balance sheet exposures.

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Overall, the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. The Group and its individually regulated operations have always complied with all externally imposed capital requirements throughout the period.

The Securities Commission of Zimbabwe ("SECZ") sets and monitors capital requirements for the stockbroking subsidiary and the Insurance and Pensions Commission ("IPEC") sets and monitors capital requirements for the insurance subsidiaries.

The following subsidiaries have their capital regulated by the regulatory authorities:

Company As at 30 June 2014	Regulatory Authority	Minimum capital required US\$	Net Regulatory Capital US\$	Total Equity US\$
FBC Bank Limited	RBZ	25 000 000	32 941 529	38 657 260
FBC Building Society	RBZ	20 000 000	28 268 038	28 319 909
FBC Reinsurance Limited	IPEC	1 500 000	8 995 860	8 995 860
FBC Securities (Private) Limited	SECZ	150 000	232 590	232 590
Eagle Insurance Company (Private) Limited	IPEC	1 000 000	3 508 390	3 508 390
Microplan Financial Services (Private) Limited	RBZ	5 000	2 926 883	2 926 833

### 32.7 Compliance risk

Compliance risk is the current and prospective risk to earnings or capital arising from violations of, or non-conformance with laws, rules, regulations, prescribed practices, internal policies and procedures or ethical standards. The Compliance function assesses the conformity of codes of conduct, instructions, procedures and organizations in relation to the rules of integrity in financial services activities. These rules are those which arise from the institution's own integrity policy as well as those which are directly provided by its legal status and other legal and regulatory provisions applicable to the financial services sector.

Management is also accountable to the Board for designing, implementing and monitoring the process of compliance risk management and integrating it with the day to day activities of the Group.

### 33 Statement of Compliance

The Group complied with the following statutes inter alia:-

The Banking Act (Chapter 24:20) and Banking Regulations, Statutory Instrument 205 of 2000; Bank Use Promotion & Suppression of Money Laundering (Chapter 24:24); Exchange Control Act (Chapter 22:05); the National Payments Systems Act (Chapter 24:23) and the Companies Act (Chapter - 24:03).

In addition, the Group also complied with the Reserve Bank of Zimbabwe's directives on liquidity management, capital adequacy as well as prudential lending guidelines.

### 34 International credit ratings

The banking and insurance subsidiaries have their credit ratings reviewed annually by an international credit rating agency, Global Credit Rating. All subsidiaries have maintained their investor grade ratings as illustrated below.

Subsidiary	2014	2013	2012	2011
FBC Bank Limited	A-	A-	A-	A-
FBC Reinsurance Limited	A-	A-	A-	A-
FBC Building Society	BBB-	BBB-	BBB-	BBB-
Eagle Insurance Company Limited	BBB-	BBB-	BB+	BB



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### 35 CORPORATE GOVERNANCE

The Board is committed to the principles of openness, integrity and accountability. It recognises the developing nature of corporate governance and assesses its compliance with local and international generally accepted corporate governance practices on an ongoing basis through its various subcommittees.

The Board is responsible to the shareholders for setting the direction of the Group through the establishment of strategies, objectives and key policies. The Board monitors the implementation of these policies through a structured approach to reporting and accountability.

The Board meets regularly, with a minimum of four scheduled meetings annually. To assist the Board in the discharge of its responsibilities a number of committees have been established, of which the following are the most significant: (i) Board Audit Committee, (ii) Board Human Resources and Remuneration Committee, (iii) Board Finance and Strategy (iv) Board Risk Committee.

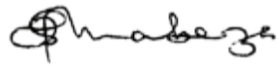
#### Board Attendance

Board member	Main board		Board Audit		Board Human Resources		Board Finance and Strategy		Board Risk and Compliance		Board Marketing and Public Relations	
	Q1	Q2	Q1	Q2	Q1	Q2	Q1	Q2	Q1	Q2	Q1	Q2
Herbert Nkala	√	√	N/A	N/A	√	√	N/A	N/A	N/A	N/A	N/A	N/A
John Mushayavanhu	√	√	N/A	N/A	√	√	√	√	√	√	√	x
Kenzias Chibota	√	√	N/A	N/A	N/A	N/A	√	√	√	√	N/A	N/A
Kleto Chiketsani	√	√	N/A	N/A	N/A	N/A	√	√	√	√	√	√
Gertrude S Chikwava	√	√	N/A	N/A	N/A	N/A	x	√	N/A	N/A	√	√
Philip M Chiradza	√	√	√	√	√	√	N/A	N/A	√	√	N/A	N/A
Felix Gwandekwande	√	√	N/A	N/A	N/A	N/A	√	√	√	√	x	√
Franklin H Kennedy	N/A	√	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Trynos Kufazvinei	√	√	N/A	N/A	N/A	N/A	√	√	N/A	N/A	N/A	N/A
Canada Malunga	√	x	x	√	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
James M Matiza	√	√	N/A	N/A	N/A	N/A	√	x	N/A	N/A	√	√
Johnson R Mawere	√	√	√	√	√	√	N/A	N/A	N/A	N/A	N/A	N/A
Chipo Mtasa	√	√	√	√	N/A	N/A	N/A	N/A	√	√	N/A	N/A
Godfrey G Nhemachena	√	√	√	√	N/A	N/A	N/A	N/A	√	√	N/A	N/A
Webster Rusere	√	√	N/A	N/A	N/A	N/A	√	x	√	x	√	x

#### Legend

Not a member - N/A      Attended - √      Apologies - x      Quarter - Q

#### By order of the Board



Tichaona K. Mabeza  
GROUP COMPANY SECRETARY  
28 August 2014



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