

















Unaudited Interim Results
For the six months ended 30 June 2014



# **Unaudited Interim Results For the six months ended 30 June 2014**



## **Chairman's Statement**

### **Financial Highlights**

- Group profit before income tax US\$7.8 million.
- Group profit after tax US\$6.8 million.
- Cost to income ratio 81%.
- Basic earnings per share 1.19 US cents.
- Net asset value per share 15 US cents per share.
- Proposed distribution of the FBC Group's shareholding in Turnall Holdings Limited by way of dividend in specie, subject to regulatory and shareholders approval.

## **Financial Performance Review**

Despite the challenging operating environment, the Group sustained a positive performance, achieving a profit before tax of \$7.8 million for the six months ended 30 June 2014. The performance is however, 22% less than the profit before tax of \$10 million achieved for the same period last year. While there was a creditable positive performance from the financial services subsidiaries of the Group, the manufacturing subsidiary recorded a loss for the six months ended 30 June 2014, consequently weighing down on the overall Group performance. The change in the business model for Turnall from credit sales to cash sales, coupled with market wide depressed demand, resulted in a decrease in the sales volumes for the unit during the period. The performance for Turnall is however expected to rebound in the second half of the year as the benefits of the changes made in the business structure begin to materialise. The profit before tax for the financial services subsidiaries, excluding Turnall, amounted to \$11.3 million for the six months ended 30 June 2014 compared to \$10 million for the same period last year, reflecting the resilience of the businesses as the Group continues to benefit from its diversified business model, in addition to its strong risk management culture.

Notwithstanding the negative contribution to total income by Turnall, the Group recorded an 11% growth in total income. Total income for the six months ended 30 June 2014 was \$41 million compared with \$36.8 million for the same period last year. Income growth was mainly driven by increased revenues from the lending portfolios on the back of offshore credit facilities accessed by the Group and an increase in insurance business underwritten in the six months.

The Group continues to place considerable emphasis on cost containment, whilst concurrently investing in business expansion. The Group's cost to income ratio increased to 81% compared with 73% for same period last year mainly as a result of reduced revenues at the manufacturing subsidiary. The Group will remain vigilant in managing operating costs with the e-commerce thrust expected to continually bring in cost efficiencies in the long run.

The continued deterioration of the credit environment on the backdrop of a slowdown in economic activity, has resulted in an increase in non-performing loans for the financial services sector in the market. The Group continued to exercise strong risk management in its lending activities. In addition to this, the Group remains prudent in making adequate credit loss provisions. An impairment allowance of US\$2.3 million was charged for the half year ended 30 June 2014, resulting in a cumulative impairment allowance provision of US\$19.6 million.

The banking subsidiaries continued to maintain adequate liquidity levels for all of their depositing clients by continuously following prudent liquidity management strategies in a challenging economic environment. This remains of critical importance to the Group.

The Group's statement of financial position registered a modest 6% growth to US\$489 million from US\$461 million as at 31 December 2013 as the Group continues to make inroads in accessing credit facilities offshore. The Group's total equity attributable to its shareholders, increased by 6% to US\$99.9 million from US\$93.8 million as at 31 December 2013.

# **Operating Environment**

The economy continues to exhibit signs of structural weaknesses with key economic fundamentals continuing to decline. The growth prospects for the economy were revised downwards to a mere 2% by the World Bank for the year 2014, against the envisaged Sub-Saharan Africa growth rate of 4.7%, indicating yet another year of economic slowdown.

Liquidity constraints have remained the most limiting factor in the economy. The much needed working capital to the productive sectors of the economy has remained depressed, resulting in reduced capacity utilisation. Consequently, in order to survive the current challenges, most companies are adopting lean cost structures through reduced working hours and staff retrenchments.

# **New Capital Requirements**

I am pleased to advise that all the FBC Holdings Limited regulated subsidiaries were in full compliance with the regulatory capital requirements. The banking subsidiaries, FBC Bank and FBC Building Society, are required to be in compliance with capital levels of \$100 million and \$80 million respectively by 31 December 2020. FBC Holdings Limited presented its recapitalisation plan to the Reserve Bank of Zimbabwe by the due date of 30 June 2014. The plan hinged on the following achievable scenarios: a) both FBC Bank and FBC Building Society will trade themselves into compliance;

- b) in the event that a shortfall is experienced through trading, recapitalisation will be undertaken from dividend income from the other subsidiaries in the Group and
- c) if the outcome is a persisting shortfall on capital after these measures are taken, FBC Bank Limited and FBC Building Society will be merged into one banking institution, FBC Bank Limited. The two banking institutions will be required to raise US\$100 million for only one unit-the commercial banking arm, which is entirely within reach.

# **Share Price Performance**

The 2013 depressed earnings compounded by subdued foreign portfolio support had a significant impact on the benchmark industrial index. In the first half of the year, the industrial index decreased by 1.4% to 186.57 points at the end of June 2014 with the resources index amassing 75% at 61.32 points on a year to date basis. Meanwhile FBC Holdings Limited share price performance lost 14.8% to

close the period under review at 11.5 US cents per share. The FBC Holdings share price continues to trail the company's net asset value per share which is at 15 US cents per share, indicating the upside potential of the Group.

## **Corporate Social Environment**

The Group continues to participate in various corporate social responsibility initiatives in the fields of education, health, community share trusts, sports and the arts, and remains committed to giving back to the communities it operates in.

#### **Dividend in Specie**

Subject to regulatory and shareholders approval, the Board of Directors of FBC Holdings Limited "FBCH" proposes to distribute the Group's combined shareholding in Turnall Holdings Limited by way of a dividend in specie to the Shareholders of FBCH comprising 287,536,313 (two hundred and eighty seven million, five hundred and thirty six thousand, three hundred and thirteen) ordinary shares in Turnall Holdings Limited, as an interim dividend to all FBCH shareholders registered as such on the Record Date. All FBCH shareholders will receive 0.39 (zero point three nine) Turnall ordinary shares for every 1 (one) ordinary share held in FBCH. An extraordinary general meeting will shortly be convened to approve the transaction.

## Rationale

The investment in Turnall by FBCH is the only investment that does not operate in the financial services business sector and is therefore non-core. The decision to dispose of the investment in Turnall by FBCH is intended to align the investments of the Group with its primary business interests in commercial banking, mortgage finance, non-life insurance, non-life reinsurance as well as stockbroking and to ensure that FBC is in line with the provisions of section 34 of the Banking Act [Chapter 24:20], which requires that subject to the approval of the Registrar and on certain terms and conditions as the Registrar may determine, a banking institution should not hold shares in a company which engages in any business or activity other than approved banking business. The distribution of the Turnall shares will result in FBCH retaining its identity as purely a financial services Group.

## Terms of the dividend in specie

FBC Bank which currently owns 236,156,476 of the combined 287,536,313 Turnall shares, will declare a dividend in specie to FBCH in order to make the Turnall Shares available to FBCH Shareholders. In terms of the distribution to FBCH Shareholders, the Board of FBCH proposes a dividend to FBCH shareholders that will be settled through Turnall shares in the ratio 0.39 (zero point three nine) Turnall shares for every 1 (one) FBCH shares held as at the record date. FBCH shareholders will receive their dividend in specie entitlement less 10% (ten percent) withholding tax payable to ZIMRA where applicable. The value of this withholding tax shall be calculated based on the Turnall Holdings share price as at the date of the Board resolution of 25 August 2014. Shareholders registered in the books as at the record date will subsequently receive a share certificate for the Turnall Shares distributed to them, in proportion to their shareholding. The transfer of the 287,536,313 Turnall shares from FBCH to shareholders will have a corresponding effect on FBCH's organisational structure. Upon successful execution of the transaction, Turnall will no longer be a subsidiary of FBCH.

# **Marketing and Public Relations**

The Group has remained highly visible within the market place during the first half of the year owing to various sustained marketing and public relations initiatives that have been implemented. FBC Holdings Limited was publicly recognised once again when it was accorded the award of the 4th best listed company on the Zimbabwe Stock Exchange (ZSE) and the best performer in the Financial Services Sector at the recently held Independent Quoted Companies Survey Awards banquet.

# e-commerce

The Group has made significant strides to enhance internal and customer-facing delivery efficiencies in an increasingly competitive market. FBC Bank and FBC Building Society clients have migrated to electronic channels which now drive the majority of transactions, extending convenience and creating revenue opportunities. The FBC Group has adopted a collaborative approach with partners and fellow market players to achieve interoperability which benefits customers and the industry in the long-run. The Group is well positioned to hold its own in the face of entry by non-traditional and technology-driven players into the financial services industry. In the process, the Group will play its part in contributing to a green environment through the reduction of paper in its operations.

# Outlook

The depressed economy, coupled with the significant constraints facing the government and the Central Bank to stimulate economic growth, points to a tough year ahead. Liquidity shortages, low consumer spending due to limited development in disposable incomes and a strong dollar, are therefore expected to remain the main determinants of the deflation trend in the economy.

The Group is however, well poised to exploit organisational and operational economies of scale, leveraging on its strong brand image and profitability.

# **Appreciation**

As always, I am extremely grateful for the consistent efforts, support and confidence shown in the FBC brand by our customers who remain loyal year after year. I am also highly appreciative of the guidance and counsel given to me by the non-executive directors during this period. Thanks and appreciation also go to the Group Chief Executive, his management team and staff members for the level of professionalism, dedication and commitment demonstrated at all times.



Herbert Nkala Group Chairman 28 August 2014





# Unaudited Interim Results For the six months ended 30 June 2014



# Consolidated Statement of Comprehensive Income For the six months ended 30 June 2014

|   | Note         | Unaudited<br>30 June 2014<br>US\$ | Unaudited<br>30 June 2013<br>US\$ |
|---|--------------|-----------------------------------|-----------------------------------|
| Interest income<br>Interest expense   | 15<br>16     | 28 548 380<br>(12 566 751)        | 20 319 390<br>(10 464 365)        |
| Net interest income   |              | 15 981 629                        | 9 855 025                         |
| Fee and commission income<br>Fee and commission expense   | 17           | 12 850 644<br>(19 742)            | 11 474 111<br>(5 867)             |
| Net fee and commission income   |              | 12 830 902                        | 11 468 244                        |
| Revenue<br>Cost of sales  | 18.1<br>18.2 | 16 612 240<br>(14 479 665)        | 24 833 494<br>(18 503 085)        |
| Gross profit  |              | 2 132 575                         | 6 330 409                         |
| Insurance premium revenue<br>Premium ceded to reinsurers and retrocessionaires                                      | 19           | 15 411 881<br>(6 072 222)         | 12 088 498<br>(4 872 989)         |
| Net earned insurance premium  |              | 9 339 659                         | 7 215 509                         |
| Net trading income<br>Net (loss) / gains from financial instruments carried at fair value<br>Other operating income | 20           | 532 450<br>(121 529)<br>293 579   | 409 646<br>236 263<br>1 286 678   |
|   |              | 704 500                           | 1 932 587                         |
| Total income  |              | 40 989 265                        | 36 801 774                        |
| Impairment allowance on financial assets  | 5.3          | (2 303 398)                       | (623 964)                         |
| Net insurance commission expense  | 21           | (1 935 199)                       | (1 841 936)                       |
| Insurance claims and loss adjustment expenses   | 22           | (4 323 015)                       | (2 620 530)                       |
| Administrative expenses   | 23           | (24 581 189)                      | (21 687 159)                      |
| Profit before income tax  |              | 7 846 464                         | 10 028 185                        |
| Income tax expense  | 24           | (997 030)                         | (1 729 194)                       |
| Profit for the period   |              | 6 849 434                         | 8 298 991                         |
| Other comprehensive income  |              | -                                 | -                                 |
| Total comprehensive income for the period   |              | 6 849 434                         | 8 298 991                         |
| Profit attributable to: Equity holders of the parent Non-controlling interests                                      |              | 7 935 224<br>(1 085 790)          | 7 025 059<br>1 273 932            |
| Total   |              | 6 849 434                         | 8 298 991                         |
| Total comprehensive income attributable to:<br>Equity holders of the parent<br>Non-controlling interests            |              | 7 935 224<br>(1 085 790)          | 7 025 059<br>1 273 932            |
| Total   |              | 6 849 434                         | 8 298 991                         |
| Earnings per share (US cents) Basic earnings per share Diluted earnings per share                                   | 27.1<br>27.2 | 1.19<br>1.19                      | 1.31<br>1.31                      |

# **Consolidated Statement of Financial Position As at 30 June 2014**

| As at 30 June 2014                                    |       |                                   |                                |
|---|-------|-----------------------------------|--------------------------------|
|   | Notes | Unaudited<br>30 June 2014<br>US\$ | Audited<br>31 Dec 2013<br>US\$ |
| ASSETS  |       |                                   |                                |
| Balances with banks and cash                          | 4     | 118 851 421                       | 69 386 905                     |
| Loans and advances to customers                       | 5.1   | 247 791 572                       | 265 760 858                    |
| Trade and other receivables including                 |       |                                   |                                |
| insurance receivables                                 | 5.2   | 25 333 383                        | 27 393 114                     |
| Financial assets at fair value through profit or loss | 6     | 1 550 735                         | 1 495 227                      |
| Debentures  |       | 2 664 279                         | 2 664 279                      |
| Inventory   | 7     | 22 754 673                        | 22 163 975                     |
| Prepayments and other assets                          | 8     | 9 266 158                         | 7 541 727                      |
| Income tax asset                                      |       | 123 700                           | 844 192                        |
| Deferred income tax assets                            |       | 1 663 023                         | 2 428 213                      |
| Investment property                                   |       | 25 000                            | 25 000                         |
| Intangible assets                                     | 9     | 1 184 575                         | 1 276 109                      |
| Property, plant and equipment                         | 10    | 58 286 475                        | 59 798 711                     |
| Total assets  |       | 489 494 994                       | 460 778 310                    |
| EQUITY AND LIABILITIES                                |       |                                   |                                |
| Liabilities   |       |                                   |                                |
| Deposits from other banks and customers               | 11    | 323 593 745                       | 299 744 370                    |
| Insurance liabilities                                 | 12    | 12 486 410                        | 11 635 967                     |
| Trade and other payables                              | 13    | 34 450 738                        | 34 550 076                     |
| Current income tax liabilities                        |       | 1 784 921                         | 1 789 455                      |
| Deferred income tax liabilities                       |       | 5 967 292                         | 6 842 926                      |
| Total liabilities                                     |       | 378 283 106                       | 354 562 794                    |
| Equity  |       |                                   |                                |
| Capital and reserves attributable to equity           |       |                                   |                                |
| holders of the parent entity                          |       |                                   |                                |
| Share capital and share premium                       |       | 14 089 892                        | 14 089 892                     |
| Other reserves  |       | 41 349 344                        | 42 183 895                     |
| Retained profits                                      |       | 44 509 577                        | 37 575 558                     |
|   |       | 99 948 813                        | 93 849 345                     |
| Non controlling interest in equity                    |       | 11 263 075                        | 12 366 171                     |
| Total equity  |       | 111 211 888                       | 106 215 516                    |
| Total equity and liabilities                          |       | 489 494 994                       | 460 778 310                    |

(81 864)

627 590

3 191 743

2 370 736 88 055 246 13 395 950 101 451 196

(81 864)

# **Consolidated Statement of Changes in Equity For the six months ended 30 June 2014**

**Share** Non Non Share **Share** Retained Treasury distributable Revaluation Regulatory Changes in controlling option **Total** premium ownership capital profit reserve shares reserve reserve provisions **Total** interest equity US\$ Half year ended 30 June 2014 Balance at 1 January 2014 14 083 173 37 575 558 110 716 (339 150) 36 222 261 627 590 2 370 735 93 849 345 12 366 171 106 215 516 6 719 3 191 743 Profit for the period 6 849 434 7 935 224 7 935 224 (1 085 790) Other comprehensive income 7 935 224 (1 085 790) Total comprehensive income 7 935 224 6 849 434 **Transaction with owners** Dividend (1 001 205) (1 001 205)  $(17\ 306)$ (1 018 511)

| Treasury share purchase              | -     | -          | -          | -       | (834 551)   | -          | -         | -       | -         | (834 551)  | -           | (834 551)   |
|--------------------------------------|-------|------------|------------|---------|-------------|------------|-----------|---------|-----------|------------|-------------|-------------|
| Shareholders' equity at 30 June 2014 | 6 719 | 14 083 173 | 44 509 577 | 110 716 | (1 173 701) | 36 222 261 | 3 191 743 | 627 590 | 2 370 735 | 99 948 813 | 11 263 075  | 111 211 888 |
| Half year ended 30 June 2013         |       |            |            |         |             |            |           |         |           |            |             |             |
| Hall your office of Guilo 2010       |       |            |            |         |             |            |           |         |           |            |             |             |
| Balance at 1 January 2013            | 5 918 | 7 675 990  | 24 738 249 | 110 716 | (2 757 535) | 33 659 224 | 3 191 743 | 627 590 | (214 766) | 67 037 129 | 21 115 504  | 88 152 633  |
| Profit for the period                | -     | -          | 7 025 059  | -       | -           | -          | -         | -       | -         | 7 025 059  | 1 273 932   | 8 298 991   |
| Other comprehensive income           | -     | -          | -          | -       | -           | -          | -         | -       | -         | -          | -           | -           |
| Total comprehensive income           |       |            | 7 025 059  | -       |             | _          |           |         | _         | 7 025 059  | 1 273 932   | 8 298 991   |
|                                      |       |            |            |         |             |            |           |         |           |            |             |             |
| Transaction with owners              |       |            |            |         |             |            |           |         |           |            |             |             |
| Net sale of treasury shares          | -     | 2 638 811  | -          | -       | 2 442 625   | -          | -         | -       | -         | 5 081 436  | -           | 5 081 436   |
| Increase in ownership interest       | 801   | 6 407 183  | -          | -       | -           | -          | -         | -       | 2 585 502 | 8 993 486  | (8 993 486) | -           |

110 716

6 719 16 721 984 31 763 308

Share buyback

Shareholders' equity at 30 June 2013

(81 864)

(396 774) 33 659 224





# Unaudited Interim Results For the six months ended 30 June 2014



| Consolidated Statement of Cash Flows<br>For the six months ended 30 June 2014   |   |  |
|---|---|--|
| Note  | Unaudited<br>30 June 2014<br>US\$   | Unaudited<br>30 June 2013<br>US\$  |
| Cash flow from operating activities   |   |  |
| Profit for the period  Adjustments for non cash items:  Depreciation 10  Amortisation charge 9  Impairment allowance on loans and advances 5.3  Loss / (profit) from disposal of property and equipment 20  Fair value adjustment on financial assets at fair value through profit or loss  | 7 846 464 2 331 923 134 371 2 303 398 4 100 121 529   | 10 028 185<br>1 995 150<br>335 905<br>623 964<br>(2 922)<br>(236 263)  |
| Net cash generated before changes in operating assets and liabilities   | 12 741 785  | 12 744 019   |
| Decrease / (increase) in loans and advances Decrease / (increase) in trade and other receivables (Increase) / decrease in financial assets at fair value through profit or loss (Increase) / decrease in inventory Increase in prepayments and other assets Increase in deposits from other banks and customers Increase in insurance liabilities (Decrease) / increase in trade and other payables | 15 713 132<br>2 059 731<br>(55 508)<br>(590 698)<br>(677 045)<br>42 340 894<br>850 443<br>(99 338)<br><b>72 283 396</b> | (20 014 044)<br>(1 646 531)<br>386 446<br>1 421 499<br>(1 377 182)<br>32 881 308<br>603 804<br>3 618 828<br>28 618 147 |
| Income tax paid   | (1 607 673)   | (1 815 907)  |
| Net cash generated from operating activities  | 70 675 723  | 26 802 240   |
| Cash flows from investing activities Purchase of property, plant and equipment 10 Purchase of intangible assets 9 Proceeds from sale of property, plant and equipment   | (824 087)<br>(42 837)<br>300  | (3 173 668)<br>-<br>139 775  |
| Net cash used in investing activities   | (866 624)   | (3 033 893)  |
| Net cash flows before financing activities  | 69 809 099  | 23 768 347   |
| Cash flows from financing activities Repayments of borrowings Proceeds from borrowings Dividend paid to company's shareholders Dividend paid to non-controlling interest Purchase of treasury shares Proceeds from resale of treasury shares  | (20 145 867)<br>1 400 000<br>(1 001 205)<br>(17 306)<br>(834 551)   | 8 448 610<br>-<br>-<br>(81 864)<br>5 081 436   |
| Net cash generated from financing activities  | (20 598 929)  | 13 448 182   |
| Net increase in cash and cash equivalents   | 49 210 170  | 37 216 529   |
| Cash and cash equivalents at beginning of the period  | 68 928 263  | 81 920 185   |
| Cash and cash equivalents at the end of period 4.1  | 118 138 433   | 119 136 714  |

#### Notes to the Financial Results For the six months ended 30 June 2014

# 1 GENERAL INFORMATION

FBC Holdings Limited ("the Company") and its subsidiaries (together "the Group") provide a wide range of commercial banking ,mortgage finance, micro lending, short - term reinsurance, short - term insurance and stockbroking services. The Group also manufactures pipes and roofing sheets.

The Company is a limited liability company, which is listed on the Zimbabwe Stock Exchange. The Company and its subsidiaries are incorporated and domiciled in Zimbabwe.

These condensed interim consolidated financial statements were approved for issue by the Board of Directors on 28 August 2014.

# 2 BASIS OF PREPARATION

The Group's condensed interim consolidated financial statements for the half year ended 30 June 2014 have been prepared in accordance with the International Accounting Standard ("IAS") 34, the Zimbabwe Companies Act (Chapter 24:03) and the Zimbabwe Banking Act (Chapter 24:20) and should be read in conjunction with the Group's consolidated financial statements for the year ended 31 December 2013.

# 3 ACCOUNTING POLICIES

The accounting policies applied in the preparation of these interim consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2013.

The condensed interim consolidated financial statements have been prepared under the historical cost convention and are presented in the United States dollars ("US\$") and are rounded off to the nearest dollar.

|          |   |                                   | 30 June 2014<br>US\$   | 31 Dec 2013<br>US\$  |
|----------|---|-----------------------------------|--|--|
| 4        | BALANCES WITH BANKS AND CASH<br>Balances with Reserve Bank of Zimbabwe ("RBZ")<br>Current account balances                                  | )                                 | 85 803 265   | 32 781 621   |
|          | Balances with other banks and cash<br>Notes and coins<br>Other bank balances  |                                   | 15 711 577<br>17 336 579   | 23 319 109<br>13 286 175   |
|          | Balances with banks and cash (excluding bank ov   | erdrafts)                         | 118 851 421  | 69 386 905   |
|          | Current<br>Non-current  | 118 851 421<br>-                  | 69 386 905<br>   |  |
|          | Total   | 118 851 421                       | 69 386 905   |  |
|          |   |                                   |  |  |
| 4.1      | For the purpose of the cash flow statement, cash and cash equivalents comprise the following balances:  Balances with other banks, cash and | Unaudited<br>30 June 2014<br>US\$ | Audited<br>31 Dec 2013<br>US\$   | Unaudited<br>30 June 2013<br>US\$  |
|          | current account balances at RBZ (including bank overdrafts)   | 118 138 433                       | 68 928 263   | 119 136 714  |
|          | Total cash and cash equivalents - statement of cash flows   | 118 138 433                       | 68 928 263   | 119 136 714  |
| 5<br>5.1 | LOANS AND RECEIVABLES  I Loans and advances to customers Loans and advances maturities  |                                   | Unaudited<br>30 June 2014<br>US\$  | Audited<br>31 Dec 2013<br>US\$   |
|          | Maturing within 1 year Maturing after 1 year Gross carrying amount Impairment allowance   |                                   | 136 297 128<br>126 478 284<br><b>262 775 412</b><br>(14 983 840)<br><b>247 791 572</b> | 136 266 134<br>143 715 897<br><b>279 982 031</b><br>(14 221 173)<br><b>265 760 858</b> |
|          | Current<br>Non-current  |                                   | 127 782 015<br>120 009 557   | 130 643 528<br>135 117 330   |
| (        | Total   |                                   | 247 791 572  | 265 760 858  |

| <b>5.0</b> | Trade and other resolvables   |                                   | Unaudited<br>30 June 2014<br>US\$ | Audited<br>31 Dec 2013<br>US\$         |
|------------|---|-----------------------------------|-----------------------------------|--|
| 5.2        | Trade and other receivables Retail trade receivables                                    |                                   | 17 048 126                        | 20 180 732                             |
|            | Insurance receivables -Due by insurance clients and insurance brokers                   |                                   | 6 453 922<br>6 443 245            | 6 429 247                              |
|            | -Due by reinsurers and retrocessionaires  Gross carrying amount Impairment allowance    |                                   | 29 945 293                        | 4 931 303<br>31 541 282<br>(4 148 168) |
|            | ·   |                                   | (4 611 910)                       | (4 148 168)                            |
|            | Total   |                                   | 25 333 383                        | 27 393 114                             |
|            | Current<br>Non-current  |                                   | 25 333 383                        | 26 217 921<br>1 175 193                |
|            | Total   |                                   | 25 333 383                        | 27 393 114                             |
| <b>5.0</b> | Allowers for imposium and   | Unaudited<br>30 June 2014<br>US\$ | Audited<br>31 Dec 2013<br>US\$    | Unaudited<br>30 June 2013<br>US\$      |
| 5.3        | Allowance for impairment Balance at 01 January  | 18 369 341                        | 9 816 129                         | 9 816 129                              |
|            | Impairment allowance through statement of comprehensive income                          | 2 303 398                         | 7 176 388                         | 623 964                                |
|            | Reversal of impairment<br>Amounts written off during the period as uncollectible        | (3 081 686)                       | 8 227<br>(849 510)                | (354 013)                              |
|            | Interest in suspense  Balance at end of period  | 2 004 697<br><b>19 595 750</b>    | 2 218 107<br>18 369 341           | 78 541<br>10 164 621                   |
|            | balance at end of period  | 19 393 730                        |                                   |  |
|            |   |                                   | Unaudited 30 June 2014            | Audited 31 Dec 2013                    |
|            |   |                                   | US\$                              | US\$                                   |
| 6          | FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS Listed securities at market value |                                   | 1 550 735                         | 1 495 227                              |
|            | Current   |                                   | 1 550 735                         | 1 495 227                              |
|            | Non-current   |                                   | -                                 | -                                      |
|            | Total   |                                   | 1 550 735                         | 1 495 227                              |
| 7          | INVENTORY   |                                   |                                   |  |
|            | Consumables Raw materials   |                                   | 1 625 839<br>2 538 185            | 2 234 140<br>3 300 632                 |
|            | Work in progress<br>Finished goods  |                                   | 3 470 402<br>15 120 247           | 2 676 770<br>13 952 433                |
|            | Tillished goods   |                                   | 22 754 673                        | 22 163 975                             |
|            | Current<br>Non-current  |                                   | 22 754 673<br>-                   | 22 163 975<br>-                        |
|            | Total   |                                   | 22 754 673                        | 22 163 975                             |
| 8          | PREPAYMENTS AND OTHER ASSETS  |                                   | 0.000.010                         | 0.404.00                               |
|            | Prepayments Deferred acquisition costs  |                                   | 3 629 348<br>949 204              | 3 464 921<br>1 041 220                 |
|            | Commission receivable<br>Refundable deposits for Mastercard and Visa transacti          | ons                               | 1 711 041<br>100 000              | 1 711 041<br>285 674                   |
|            | Jointly controlled assets   | OHS                               | 73 125                            | 78 750                                 |
|            | Other   |                                   | 2 803 440<br><b>9 266 158</b>     | 960 121<br><b>7 541 727</b>            |
|            | Current<br>Non-current  |                                   | 7 555 117<br>1 711 041            | 5 751 935<br>1 789 792                 |
|            | Total   |                                   | 9 266 158                         | 7 541 727                              |
|            |   |                                   | 0 200 100                         | 1041121                                |
|            |   |                                   |                                   | Software US\$                          |
| 9          | INTANGIBLE ASSETS   |                                   |                                   |  |
|            | Year ended 31 December 2013<br>Opening net book amount                                  |                                   |                                   | 1 457 875                              |
|            | Additions   |                                   |                                   | 548 020                                |
|            | Amortisation charge   |                                   |                                   | (729 786)                              |
|            | Closing net book amount   |                                   |                                   | 1 276 109                              |
|            | As at 31 December 2013<br>Cost  |                                   |                                   | 3 797 593                              |

# 10 PROPERTY, PLANT AND EQUIPMENT

Accumulated amortisation

Opening net book amount

Closing net book amount

Accumulated amortisation

Half year ended 30 June 2014

Net book amount

Amortisation charge

As at 30 June 2014

Net book amount

**Audited** 

|                                 | Freehold premises US\$ | Plant and machinery US\$ | Computer equipment US\$ | Furniture and Office equipment US\$ | Motor<br>vehicles<br>US\$ | Total<br>US\$          |
|---------------------------------|------------------------|--------------------------|-------------------------|-------------------------------------|---------------------------|------------------------|
| Half year ended<br>30 June 2014 |                        |                          |                         |                                     |                           |                        |
| Opening net book<br>amount      | 28 328 732             | 24 959 160               | 954 817                 | 4 415 523                           | 1 140 479                 | 59 798 711             |
| Additions                       | -                      | 231 602                  | 131 589                 | 189 921                             | 270 975                   | 824 087                |
| Disposals<br>Depreciation       | (360 741)              | -<br>(1 185 923)         | -<br>(265 734)          | (307 328)                           | (4 400)<br>(212 197)      | (4 400)<br>(2 331 923) |
| '                               | (000 7 41)             | (1 103 320)              | (200 704)               | (007 020)                           | (212 107)                 | (2 001 020)            |
| Closing net book<br>amount      | 27 967 991             | 24 004 839               | 820 672                 | 4 298 116                           | 1 194 857                 | 58 286 475             |

(2 521 484)

1 276 109

1 276 109

42 837

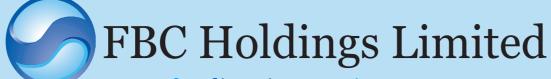
 $(134\ 371)$ 

1 184 575

3 840 430 (2 655 855)

1 184 575





# **Unaudited Interim Results For the six months ended 30 June 2014**



Unaudited

US\$

30 June 2014

Unaudited

30 June 2013

|   | Unaudited<br>30 June 2014<br>US\$  | Audited<br>31 Dec 2013<br>US\$                                    |   |   |  |
|---|--|---|---|---|--|
| 11 DEPOSITS FROM OTHER B  | ANKS AND CUSTO   | OMERS   |   |   |  |
| 11.1 Deposits from customers Demand deposits Promissory notes Other time deposits   | Demand deposits Promissory notes   |   |   |   |  |
| 11.2 Deposits from other banks Money market deposits Bank borrowings and lines of cr  |  |   |   |   |  |
| TOTAL DEPOSITS  |  |   | 323 593 745   | 299 744 370   |  |
| Current<br>Non-current  |  |   | 278 410 890<br>45 182 855   | 291 256 797<br>8 487 573                                    |  |
| Total   |  |   | 323 593 745   | 299 744 370   |  |
| 11.3 Deposits concentration   |  |   |   |   |  |
|   | Unaudited<br>30 June 2014<br>US\$  | Unaudited<br>30 June 2014<br>%                                    | Audited<br>31 Dec 2013<br>US\$  | Audited<br>31 Dec 2013<br>%                                 |  |
| Agriculture Construction Wholesale and retail trade Public sector Manufacturing Telecommunication Transport Individuals Financial services Mining Other | 8 130 619<br>3 172 035<br>64 637 445<br>20 783 911<br>9 681 449<br>7 376 819<br>3 206 768<br>37 582 120<br>125 603 798<br>24 830 957<br>18 587 824 | 2%<br>1%<br>20%<br>6%<br>3%<br>2%<br>1%<br>12%<br>39%<br>8%<br>6% | 5 601 111<br>4 515 344<br>31 409 246<br>19 684 382<br>10 941 874<br>2 801 024<br>4 193 781<br>36 899 939<br>146 739 598<br>13 461 905<br>23 496 166 | 2%<br>2%<br>10%<br>7%<br>4%<br>1%<br>12%<br>49%<br>4%<br>8% |  |
|   | 323 593 745  | 100%  | 299 744 370   | 100%  |  |
| 12 INSURANCE LIABILITIES  |  |   | Unaudited<br>30 June 2014<br>US\$   | Audited<br>31 Dec 2013<br>US\$                              |  |
| Gross outstanding claims<br>Provisions for unearned premiu  | m  |   | 7 680 544<br>4 805 866  | 7 192 096<br>4 443 871                                      |  |
| Current<br>Non-current  |  |   | 12 486 410<br>12 486 410  | 11 635 967<br>11 635 967                                    |  |
| Total   |  |   | 12 486 410  | 11 635 967  |  |
| 13 TRADE AND OTHER PAYABLE Trade and other payables Deferred income Other liabilities   | ES   |   | 27 309 253<br>1 975 963<br>5 165 522<br>34 450 738  | 26 739 655<br>3 136 683<br>4 673 738<br><b>34 550 076</b>   |  |
| Current<br>Non-current<br><b>Total</b>  |  |   | 34 450 738<br>  | 33 822 711<br>727 365<br><b>34 550 076</b>                  |  |
| 14 SHARE CAPITAL AND SHARE<br>Authorised<br>Number of ordinary shares, with   |  | JS\$0.00001   | 800 000 000   | 800 000 000   |  |
| <b>Issued and fully paid</b><br>Number of ordinary shares, with   | a nominal value of l   | JS\$0.00001   | 671 949 927   | 671 949 927   |  |
| Share capital movement  | Number of Shares   | Share Capital<br>US\$   | Share Premium US\$  | Total<br>US\$   |  |
| As at 1 January 2014  | 671 949 927  | 6 719   | 14 083 173  | 14 089 892  |  |

| The unissued share capital is under the control of the directors subject to the restrictions imposed by the |
|---|
| Zimbabwe Companies Act (Chapter 24:03), Zimbabwe Stock Exchange Listing Requirements and the Articles       |
| and Memorandum of Association of the Company.   |

6 719

14 083 173

14 089 892

671 949 927

As at 30 June 2014

|   | Unaudited<br>30 June 2014<br>US\$   | Unaudited<br>30 June 2013<br>US\$   |
|---|---|---|
| 15 INTEREST INCOME Cash and cash equivalents Loans and advances to other banks Loans and advances to customers Bankers acceptances and tradable bills | 159 371<br>583 721<br>26 454 364<br>1 350 924<br>28 548 380                 | 212 251<br>496 967<br>16 945 422<br>2 664 750<br>20 319 390               |
| 16 INTEREST EXPENSE Deposit from other banks Demand deposits Afreximbank and PTA Bank Time deposits   | 7 037 702<br>296 615<br>2 332 712<br>2 899 722<br>12 566 751                | 8 676 578<br>175 585<br>1 148 959<br>463 243<br>10 464 365                |
| 17 FEE AND COMMISSION INCOME Retail service fees Credit related fees Investment banking fees Brokerage Other  | 9 961 165<br>2 453 237<br>6 391<br>130 381<br>299 470<br>12 850 644         | 7 777 515<br>3 289 117<br>58 462<br>201 062<br>147 955<br>11 474 111      |
| 18.1 REVENUE Sales of construction products Export sales of construction products Property Sales  | 12 512 668<br>365 418<br>3 734 154<br><b>16 612 240</b>                     | 18 121 858<br>846 334<br>5 865 302<br><b>24 833 494</b>                   |
| 18.2 COST OF SALES  Depreciation of property, plant and equipment Raw materials Staff costs Property development Other                                | 1 296 901<br>6 201 462<br>2 271 587<br>2 474 004<br>2 235 711<br>14 479 665 | 960 576<br>8 053 603<br>2 771 996<br>3 707 166<br>3 009 744<br>18 503 085 |
| 19 INSURANCE PREMIUM REVENUE Gross premium written Change in unearned premium reserve ("UPR")   | 15 773 876<br>(361 995)<br><b>15 411 881</b>                                | 13 630 904<br>(1 542 406)<br><b>12 088 498</b>                            |

| 20   | OTHER OPERATING INCOME Excess fair value over cost of acquisition Rental income (Loss) / profit on disposal of property, plant and ed Sundry income |                  | (4<br>105    | 2 285<br>1 100)<br>5 394<br><b>3 579</b> | 86 834<br>171 142<br>2 922<br>1 025 780<br>1 286 678 |  |
|------|---|------------------|--------------|--|--|--|
| 21   | NET INSURANCE COMMISSIONS EXPENSE<br>Commissions paid<br>Change in technical provisions   |                  |              | 2 285<br>(350<br><b>1 93</b> 5           | 787)   | 2 124 186<br>(282 250)<br>1 841 936          |
| 22   | INSURANCE CLAIMS AND LOSS ADJUSTMEN<br>Claims paid<br>Change in technical provisions  | T EXPENSES       |              | 4 051<br>271<br><b>4 32</b> 3            | 467  | 2 933 996<br>(313 466)<br><b>2 620 530</b>   |
| 23   | ADMINISTRATIVE EXPENDITURE Administration expenses Staff costs Directors' remuneration Audit fees:  |                  |              | 10 468<br>11 965<br>326                  | 3 753<br>5 493<br>6 698                              | 8 644 641<br>10 968 552<br>256 742           |
|      | <ul><li>current year fees</li><li>prior year fees</li><li>other services</li><li>Depreciation</li><li>Amortisation</li></ul>                        |                  |              | 24<br>1 021                              | 5 534<br>1 753<br>-<br>705<br>7 688                  | 155 971<br>26 257<br>-<br>923 618<br>335 905 |
|      | Operating lease payment   |                  |              | 399<br><b>24 581</b>                     | 189  | 375 473<br>21 687 159                        |
| 24   | INCOME TAX EXPENSE Current income tax on income for the half year Deferred tax  |                  |              |  | 419<br>4389)<br>7030                                 | 1 627 224<br>101 970<br>1 729 194            |
| 25   | CAPITAL COMMITMENTS Capital expenditure authorized but not yet contract   | cted for         |              | 8 215                                    | 5 795  | 8 402 652                                    |
| 26   | CONTINGENT LIABILITIES Guarantees and letters of credit   |                  |              | 9 383                                    | 3 499  | 11 628 343                                   |
| 27   | EARNINGS PER SHARE  |                  |              |  |  |  |
| 27.1 | Basic earnings per share Profit attributable to equity holders  |                  |              | 7 935                                    | 5 224  | 7 025 059                                    |
|      |   | Shares<br>issued | Treas<br>sha |  | Share<br>tstandi                                     | 3  |

# 27.2 Diluted earnings per share

Treasury shares sold

Share issue

Weighted average number of ordinary shares

Issued ordinary shares as at 1 January 2014

Half year ended 30 June 2014

Weighted average number of

Half year ended 30 June 2013

Treasury shares purchased

Weighted average number of ordinary shares as at 30 June 2013

ordinary shares as at 30 June 2014

Basic earnings per share for the half year ended 30 June 2014 (US cents)

Weighted average number of ordinary shares

Basic earnings per share for the half year ended

Issued ordinary shares as at 1 January 2013

Treasury shares purchased

Diluted earnings per share is calculated after adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company does not have dilutive ordinary shares.

671 949 927

671 949 927

591 850 127

80 099 800

671 949 927

5 681 675

6 409 016

12 090 691

56 291 799

(51 577 785)

1 025 595

5 739 609

666 268 252

659 859 236

535 558 328

51 577 785

80 099 800

(1 025 595)

666 210 318

Unaudited

Unaudited

(6 409 016)

666 268 252

(1 602 254)

664 665 998

535 558 328

535 301 929

 $(256\ 399)$ 

1.19

|  | Unaudited<br>30 June 2014<br>US\$ | Unaudited<br>30 June 2013<br>US\$ |
|--|-----------------------------------|-----------------------------------|
| Profit attributable to equity holders                                  | 7 935 224                         | 7 025 059                         |
| Weighted average number of ordinary shares at 30 June                  | 664 665 998                       | 535 301 929                       |
| Diluted earnings per share (US cents)                                  | 1.19                              | 1.31                              |
| 27.3 Headline earnings per share Profit attributable to equity holders | 7 935 224                         | 7 025 059                         |
| Adjusted for excluded remeasurements                                   |                                   |                                   |
| Loss / (profit) on the disposal of property, plant and equipment Other | 4 100                             | (2 922)                           |
| Headline earnings  | 7 939 324                         | 7 022 137                         |
| Weighted average number of ordinary shares at 30 June                  | 664 665 998                       | 535 301 929                       |
| Headline earnings per share (US cents)                                 | 1.19                              | 1.31                              |

# 27.4 Diluted headline earnings per share

Diluted headline earnings per share is calculated after adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company does not have dilutive ordinary shares.

|   | 30 June 2014<br>US\$ | 30 June 2013<br>US\$ |
|---|----------------------|----------------------|
| Headline earnings                                     | 7 939 324            | 7 022 137            |
| Weighted average number of ordinary shares at 30 June | 664 665 998          | 535 301 929          |
| Diluted earnings per share (US cents)                 | 1.19                 | 1.31                 |
|   |                      |                      |





# **Unaudited Interim Results** For the six months ended 30 June 2014



#### 28 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

#### **28.1 FAIR VALUE HIERARCHY**

IFRS 13 'Fair value measurement' requires an entity to classify its assets and liabilities according to a hierarchy that reflects the observability of significant market inputs. The three levels of the the fair value hierarchy are defined

#### Quoted market prices - Level 1

Assets and liabilities are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets in active markets where the quoted price is readily available.

## Valuation technique using observable inputs - Level 2

Assets and liabilities classified as Level 2 have been valued using models whose inputs are observable in an active market either directly (that is, as prices) or indirectly (that is, derived from prices)

### Valuation technique using significant observable inputs - Level 3

Assets and liabilities are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). A valuation input is considered observable if it can be directly observed from transactions in an active market, or if there is compelling external evidence demonstrating an

The following table shows the Group's assets and liabilities that are held at fair value disaggregated by valuation

## Valuation technique using;

|  | Quoted prices in active markets for identical assets (Level 1) US\$ | Significant<br>other<br>observable<br>inputs<br>(Level 2)<br>US\$ | Significant<br>unobservable<br>inputs<br>(Level 3)<br>US\$ |
|--|---|---|--|
| Recurring fair value measurements As at 30 June 2014   |   |   |  |
| Investment property – Residential house,<br>Victoria Falls<br>Financial assets at fair value | -   | -   | 25 000   |
| through profit or loss   | 1 550 735   | -   | -  |
| Land and buildings   | -   | -   | 27 967 991   |
| As at 31 December 2013   |   |   |  |
| Investment property –<br>Residential house, Victoria Falls<br>Financial assets at fair value | -   | -   | 25 000   |
| through profit or loss   | 1 495 227   | -   | -  |
| Land and buildings   | -   | -   | 28 083 296   |

There were no transfers between levels 1 and 2 during the period

## 28.2 FINANCIAL INSTRUMENTS NOT MEASURED AT FAIR VALUE

The following table summarises the fair value of financial assets and liabilities measured at amortised cost on the Group's consolidated statement of financial position.

|                                 | As at 30<br>Carrying value<br>US\$ | June 2014<br>Fair value<br>US\$ | As at 31 Dec<br>Carrying value<br>US\$ | ember 2013<br>Fair value<br>US\$ |
|---------------------------------|------------------------------------|---------------------------------|--|----------------------------------|
| Financial assets                |                                    |                                 |  |                                  |
| Loans and advances to customers | 247 791 572                        | 248 913 865                     | 265 760 858                            | 266 964 537                      |
| Trade and other                 | 247 791 372                        | 246 913 603                     | 203 700 636                            | 200 904 557                      |
| receivables including           |                                    |                                 |  |                                  |
| insurance receivables           | 25 333 383                         | 25 159 600                      | 27 393 114                             | 27 205 202                       |
| Debentures                      | 2 664 279                          | 2 513 586                       | 2 664 279                              | 2 513 586                        |
| Financial liabilities           |                                    |                                 |  |                                  |
| Deposits and borrowings from    |                                    |                                 |  |                                  |
| other banks and customers       | 323 593 745                        | 323 593 745                     | 299 744 370                            | 299 744 370                      |
| Insurance liabilities           | 12 486 410                         | 12 486 410                      | 11 635 967                             | 11 635 967                       |
| Trade and other payables        | 34 450 738                         | 34 450 738                      | 34 550 076                             | 34 550 076                       |

# 29 CLASSIFICATION OF FINANCIAL INSTRUMENTS

The table below sets out the Group's classification of each class of financial assets and liabilities.

|  |                             |                            | Financial                                |
|--|-----------------------------|----------------------------|--|
|  | Held for<br>trading<br>US\$ | Loans and receivables US\$ | liabilities at<br>amortised cost<br>US\$ |
| As at 30 June 2014<br>Trading assets                                   |                             |                            |  |
| Balances with other banks and cash<br>Loans and advances to customers  | -                           | 118 851 421<br>247 791 572 | -  |
| Trade and other receivables including insurance receivables Debentures | -                           | 25 333 383<br>2 664 279    | -  |
| Financial assets at fair value through profit or loss                  | 1 550 735<br>1 550 735      | 394 640 655                |  |
| Trading liabilities  |                             |                            |  |
| Deposits and borrowings from   |                             |                            | 000 500 745                              |
| other banks and customers<br>Insurance liabilities                     | -                           | -                          | 323 593 745<br>12 486 410                |
| Trade and other payables   | <u> </u>                    |                            | 34 450 738<br>370 530 893                |
| As at 31 December 2013   |                             |                            |  |
| Trading assets Balances with other banks and cash                      | -                           | 69 386 905                 | -  |
| Loans and advances to customers Trade and other receivables including  | -                           | 265 760 858                | -  |
| insurance receivable<br>Debenture                                      | -                           | 27 393 114<br>2 664 279    | -  |
| Financial assets at fair value through profit or loss                  | 1 495 227                   |                            |  |
|  | 1 495 227                   | 365 205 156                |  |
| <b>Trading liabilities</b> Deposits and borrowings from other banks    |                             |                            |  |
| and customers  | -                           | -                          | 299 744 370                              |
| Insurance liabilities Trade and other payables                         |                             |                            | 11 635 967<br>34 550 076                 |
|  | -                           | -                          | 345 930 413                              |

# **30 RELATED PARTIES**

The Group carried out banking and investment related transactions with various companies related to its shareholders, all of which were undertaken in compliance with the relevant banking regulations.

## 31 SEGMENT REPORTING

Segment information is presented in respect of business segments.

Segment revenue, expenses, results and assets are items that are directly attributable to the business segment or which can be allocated on a reasonable basis to a business segment.

The Group comprises seven business segments i.e. commercial banking, microlending, mortgage financing, short term reinsurance, short -term insurance, stockbroking and manufacturing.

Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Group Executive Committee.

| 30 June 2014   | Commercial<br>banking<br>US\$       | Microlending<br>US\$     | Mortgage<br>financing<br>US\$ | Short term<br>reinsurance<br>US\$                     | Short term<br>insurance<br>US\$                               | Stockbroking<br>US\$    | Manufacturing<br>US\$                      | Consolidated<br>US\$                 |
|--|-------------------------------------|--------------------------|-------------------------------|---|---|-------------------------|--|--------------------------------------|
| Total segment revenue<br>Interest income<br>Interest expense                             | 20 789 360<br>(10 630 350)          | 3 801 417<br>(1 319 738) | 5 830 785<br>(2 955 966)      | 490 073<br>-  | 136 998<br>-  | 76 705<br>-             | 3 592<br>(895 853)                         | 28 548 380<br>(12 566 751)           |
| Net interest income  | 10 159 010                          | 2 481 679                | 2 874 819                     | 490 073   | 136 998   | 76 705                  | (892 261)                                  | 15 981 629                           |
| Turnover<br>Cost of sales  | -                                   | -                        | 3 734 154<br>(2 474 004)      | -   | -   | -                       | 12 878 086<br>(12 005 661)                 | 16 612 240<br>(14 479 665)           |
| Gross profit<br>Net earned insurance premium   | -                                   | -                        | 1 260 150                     | 5 614 653   | 3 725 006   | -                       | 872 425<br>-                               | 2 132 575<br>9 339 659               |
| Net fee and commission income<br>Net trading income and                                  |                                     | 173 259                  | 2 493 376                     | (404 000)   | - 10.074  | 123 262                 | -  | 12 830 902                           |
| other income  Total Income   | 605 042<br>20 805 057               | 47 493<br>2 702 431      | 91 786<br><b>6 720 131</b>    | (191 683)<br><b>5 913 043</b>                         | 18 674<br>3 880 678   | 1 358<br><b>201 325</b> | 18 195<br>(1 <b>641</b> )                  | 704 500<br><b>40 989 265</b>         |
| Intersegment revenue   | (536 344)                           |                          | (1 668 529)                   | (186 965)   | (135 052)   | (53 661)                | -  | (3 235 157)                          |
| Intersegment interest expense and commission   | 1 668 529                           | 654 606                  | 665 240                       | -   | -   | -                       | 246 782                                    | 3 235 157                            |
| Revenue from<br>external customers   | 21 937 242                          | 3 357 037                | 5 716 842                     | 5 726 078   | 3 745 626   | 147 664                 | 245 141                                    | 40 989 265                           |
| Segment profit before income tax   | 4 375 489                           | 1 571 784                | 3 300 069                     | 758 738   | 452 291   | (34 688)                | (3 516 023)                                | 7 846 464                            |
| Impairment losses on financial assets Depreciation Amortisation                          | 1 688 499<br>670 512<br>63 418      | 318 694<br>6 192         | 296 205<br>89 835<br>29 118   | -<br>11 166<br>-                                      | 62 975<br>41 835  | 7 040<br>-              | 1 484 203<br>-                             | 2 303 398<br>2 331 923<br>134 371    |
| Segment assets   | 347 985 361                         | 15 045 168               | 95 674 602                    | 21 108 693  | 10 534 045  | 1 920 149               | 62 611 771                                 | 489 494 994                          |
| Total assets includes:<br>Additions to non-current<br>assets<br>Investment in associates | 251 857<br>-                        | 13 287                   | 133 437                       | 7 547<br>491 139                                      | 80 761<br>-   | 2 332                   | 334 865<br>-                               | 824 087<br>491 139                   |
| Segment liabilities  | 309 328 101                         | 12 118 335               | 67 354 693                    | 12 112 833  | 7 025 654   | 1 687 560               | 38 280 140                                 | 378 283 106                          |
| Type of revenue generating activity  | Commercial<br>and retail<br>banking | Microlending             | Mortgage<br>financing         | Underwriting<br>short-term<br>classes of<br>insurance | Underwriting<br>general classes<br>of short term<br>insurance | Equity market dealing   | Production and sales of building materials |                                      |
| 30 June 2013   | Commercial<br>banking<br>US\$       | Microlending<br>US\$     | Mortgage<br>financing<br>US\$ | Short term<br>reinsurance<br>US\$                     | Short term<br>Insurance<br>US\$                               | Stockbroking<br>US\$    | Manufacturing<br>US\$                      | Consolidated<br>US\$                 |
| Total segment revenue<br>Interest income<br>Interest expense                             | 16 705 469<br>(9 280 626)           | 1 532 204<br>(642 450)   | 4 261 452<br>(1 951 134)      | 465 863<br>-  | 62 140<br>-   | 50 181<br>-             | 3 610<br>(1 351 685)                       | 20 319 390<br>(10 464 365)           |
| Net interest income  | 7 424 843                           | 889 754                  | 2 310 318                     | 465 863   | 62 140  | 50 181                  | (1 348 075)                                | 9 855 025                            |
| Turnover<br>Cost of sales  | -                                   | -                        | 5 865 302<br>(3 707 166)      | -   | -   | -                       | 18 968 191<br>(14 795 919)                 | 24 833 494<br>(18 503 085)           |
| Gross profit Net earned insurance premium Net fee and commission income                  | -<br>-<br>9 767 720                 | -<br>-<br>143 199        | 2 158 136<br>-<br>1 887 789   | 5 158 649<br>-  | 2 780 077<br>-  | -<br>-<br>273 315       | 4 172 272<br>-<br>-                        | 6 330 409<br>7 215 509<br>11 468 244 |
| Net trading income and other income  | 619 091                             | 161 865                  | 54 450                        | 413 580   | 42 095  |                         | 514 794                                    | 1 932 587                            |
| Total Income   | 17 811 654                          | 1 194 818                | 6 410 693                     | 6 038 092   | 2 884 311   | 323 496                 | 3 338 991                                  | 36 801 774                           |
| Intersegment revenue<br>Intersegment interest<br>expense and commission                  | (1 347 467)<br>1 227 588            | 642 450                  | (1 214 610)<br>467 416        | (131 013)   | (54 139)  | (14 300)                | -<br>424 075                               | (2 761 528)<br>2 761 528             |
| Revenue from external customers  | 17 691 775                          | 1 837 268                | 5 663 499                     | 5 907 079   | 2 830 172   | 309 196                 | 3 763 066                                  | 36 801 774                           |
| Segment profit before income tax   | 4 150 444                           | 563 977                  | 3 123 605                     | 1 635 871   | 464 378   | 102 896                 | 29 320                                     | 10 028 185                           |
| Impairment losses on<br>financial assets<br>Depeciation<br>Amortisation                  | 333 958<br>556 014<br>306 787       | 177 551<br>2 805<br>-    | 112 455<br>87 538<br>29 118   | -<br>40 181<br>-                                      | -<br>61 428<br>-  | 13 842                  | 1 233 342<br>-                             | 623 964<br>1 995 150<br>335 905      |
| Segment assets   | 326 572 076                         | 11 051 084               | 70 678 528                    | 20 274 203  | 6 858 755   | 7 089 262               | 70 119 677                                 | 450 596 308                          |
| Total assets includes:<br>Additions to non-current assets<br>Investment in associates    | 819 402<br>-                        | 33 770                   | 42 162<br>-                   | 32 797<br>491 139                                     | 468 251<br>-  | ÷                       | 1 777 287<br>-                             | 3 173 668<br>491 139                 |
| Segment liabilities  | 289 057 279                         | 9 418 863                | 48 194 813                    | 12 087 771  | 4 331 001   | 6 769 707               | 40 696 152                                 | 349 145 112                          |
| Type of revenue generating activity  | Commercial<br>and retail<br>banking | Microlending             | Mortgage<br>financing         | Underwriting<br>short-term<br>classes of<br>insurance | Underwriting<br>general classes<br>of short term<br>insurance | Equity market dealing   | Production and sales of building materials |                                      |

# **RISK MANAGEMENT**

The Group has exposure to the following risks:

- (a) Credit risk (b) Liquidity risk
- (c) Market risk
- (c.i) Interest rate risk,
- (c.ii) Currency risk, and (c.iii) Price risk
- (d) Settlement risk (e) Operational risk
- (f) Capital risk (g) Compliance risk

The Group seeks to control these risks by diversifying its exposures and activities among products, clients, and by limiting its positions in various instruments and investments.

Credit risk is the risk of loss due to the inability or unwillingness of a counterparty to meet their obligations as and when they fall due. Credit risk arises from lending, trading, insurance products and investment activities and products. Credit risk and exposure to loss are inherent parts of the Group's business.

The Group manages, limits and controls concentration of credit risk in respect of individual counterparties and groups. The Group structures the level of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one counterparty or group or counterparties and to geographical and industry segments. Such risks are monitored on a revolving basis and are subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product and industry sector are approved by the Board of Directors of the subsidiary companies.

The Board Credit Committees of the Bank, Microplan and the Building Society periodically review and approve policies and procedures to define, measure and monitor the credit and settlement risks arising from the Group's activities. Limits are established to control these risks. Any facility exceeding established limits of the subsidiary Management Credit Committee must be approved by the subsidiary Board Credit Committee.





# **Unaudited Interim Results For the six months ended 30 June 2014**



The Group Credit Management Department evaluates the credit exposures and assures ongoing credit quality by reviewing individual credit and concentration and monitoring of corrective action.

The Group Credit Management Department periodically prepares detailed reports on the quality of the customers for review by the Board Loans Review Committees of the subsidiary companies and assesses the adequacy of the impairment allowance. Any loan or portion thereof which is classified as a 'loss' is written off. To maintain an adequate allowance for credit losses, the Group generally provides for a loan or a portion thereof, when a loss is probable.

## Credit policies, procedures and limits

The Group has sound and well-defined policies, procedures and limits which are reviewed annually and approved by the Board of Directors of the subsidiary companies and strictly implemented by management. Credit risk limits include delegated approval and write-off limits to advances managers, management, board credit committees and the Board. In addition there are counterparty limits, individual account limits, group limits and concentration limits.

#### Credit risk mitigation and hedging

As part of the Group's credit risk mitigation and hedging strategy, various types of collateral is taken by the banking subsidiaries. These include mortgage bonds over residential, commercial and industrial properties, cession of book debts and the underlying moveable assets financed. In addition, a guarantee is often required particularly in support of a credit facility granted to a counterparty. Generally, guarantor counterparties include parent companies and shareholders. Creditworthiness for the guarantor is established in line with the credit policy.

## Credit risk stress testing

The Group recognises the possible events or future changes that could have a negative impact on the credit portfolios which could affect the Group's ability to generate more business. To mitigate this risk, the Group has put in place a stress testing framework that guides the Group in conducting credit stress tests.

## **Impairments**

An allowance for loan impairment is established if there is objective evidence that the Group will not be able to collect all amounts due according to the original contractual terms of loans. The amount of the allowance is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of loans.

#### Credit terms:

#### Default

This is failure by a borrower to comply with the terms and conditions of a loan facility as set out in the facility offer letter or loan contract. Default occurs when a debtor is either unwilling or unable to repay a loan.

#### Past due loans

These are loans whereby the debtor is in default by exceeding the loan tenure or expiry date as expressly set out in the loan contract i.e. the debtor fails to repay the loan by a specific given date.

## Impaired loans

The Group's policy regarding impaired/ doubtful loans is that all loans whose degree of default has become extensive such that there is no longer reasonable assurance of collection of the full outstanding amount of principal and interest.

All such loans are classified in the 8, 9 and 10 category under the Basel II ten tier grading system.

## Provisioning policy and write offs

Determination of general and specific provisions

The Group complies with the following Reserve Bank of Zimbabwe provisioning requirements:

| Rating | Discriptive<br>Classification | Risk level           | Level of allowance | Type of allowance |
|--------|-------------------------------|----------------------|--------------------|-------------------|
| 1      | Prime grade                   | Insignificant        | 1%                 |                   |
| 2      | Strong                        | Modest               | 1%                 |                   |
| 3      | Satisfactory                  | Average              | 2%                 | 0                 |
| 4      | Moderate                      | Acceptable           | 3%                 | General           |
| 5      | Fair                          | Acceptable with care | 4%                 |                   |
| 6      | Speculative                   | Management attention | 5%                 |                   |
| 7      | Speculative                   | Special mention      | 10%                |                   |
| 8      | Substandard                   | Vulnerable           | 20%                |                   |
| 9      | Doubtful                      | High default         | 50%                | Specific          |
| 10     | Loss                          | Bankrupt             | 100%               |                   |

# General allowance for impairment

# Prime to highly speculative grades "1 to 7"

General allowance for impairment of facilities in this category are maintained at the percentage (detailed in table above) of total customer account outstanding balances and off balance sheet (i.e. contingent) risks.

# Specific allowance for impairment

# Sub-standard to loss grades "8 to 10" - Timely repayment and/or settlement may be at risk

Specific allowance for impairment for facilities in this category are currently maintained at the percentages (detailed above) of total customer outstanding balances and off balance sheet (i.e. contingent) risks less the value of tangible security held.

# Credit risk and Basel II

The Group applied Credit Risk Basel II standards in line with the modified standardised approach. Internal processes were revamped to comply with the requirements. Policies and procedure manuals have been realigned to comply with the minimum requirements of Basel II.

# 32.1.1 Exposure to credit risk

| Exposure to credit risk       |              |              |
|-------------------------------|--------------|--------------|
|                               | Unaudited    | Audited      |
| Loans and advances            | 30 June 2014 | 31 Dec 2013  |
|                               | US\$         | US\$         |
| Past due and impaired         |              |              |
| Grade 8: Impaired             | 6 378 376    | 11 514 186   |
| Grade 9: Impaired             | 5 251 919    | 4 875 240    |
| Grade 10: Impaired            | 12 366 912   | 7 629 635    |
| Gross amount                  | 23 997 207   | 24 019 061   |
| Allowance for impairment      | (9 601 799)  | (10 551 613) |
| Carrying amount               | 14 395 408   | 13 467 448   |
| Past due but not impaired     |              |              |
| Grades 4 - 7:                 | 53 815 135   | 34 157 470   |
| Niether past due nor impaired |              |              |
| Grades 1 - 3:                 | 184 963 071  | 221 805 500  |
| Gross amount                  | 238 778 206  | 255 962 970  |
| Allowance for impairment      | (5 382 042)  | (3 669 560)  |
| Carrying amount               | 233 396 164  | 252 293 410  |
| Total carrying amount         | 247 791 572  | 265 760 858  |
| iotal carrying amount         | 241 191 312  | 203 700 030  |

## 32.1.2 Sectoral analysis of utilisations - loans and advances

|                           | Unaudited<br>30 June 2014<br>US\$ | Unaudited<br>30 June 2014<br>% | Audited<br>31 Dec 2013<br>US\$ | Audited<br>31 Dec 2013<br>% |
|---------------------------|-----------------------------------|--------------------------------|--------------------------------|-----------------------------|
|                           |                                   |                                |                                |                             |
| Mining                    | 13 625 944                        | 5%                             | 14 765 262                     | 5%                          |
| Manufacturing             | 45 037 436                        | 17%                            | 53 956 109                     | 19%                         |
| Mortgage                  | 30 534 057                        | 12%                            | 29 025 679                     | 11%                         |
| Wholesale                 | 14 876 077                        | 6%                             | 14 902 784                     | 5%                          |
| Distribution              | 27 341 766                        | 10%                            | 28 628 031                     | 10%                         |
| Individuals               | 78 434 925                        | 30%                            | 83 063 491                     | 30%                         |
| Agriculture               | 14 568 903                        | 6%                             | 15 022 935                     | 5%                          |
| Communication             | 6 309 638                         | 2%                             | 5 788 924                      | 2%                          |
| Construction              | 2 103 213                         | 1%                             | 3 364 914                      | 1%                          |
| Local Authorities         | 18 928 915                        | 7%                             | 21 210 917                     | 8%                          |
| Other services            | 11 014 538                        | 4%                             | 10 252 985                     | 4%                          |
| Gross loans and advances  | 262 775 412                       | 100%                           | 279 982 031                    | 100%                        |
| Less impairment allowance | (14 983 840)                      |                                | (14 221 173)                   |                             |
| Carrying amount           | 247 791 572                       |                                | 265 760 858                    |                             |

## 32.1.3 Reconciliation of allowance for impairment for loans and advances

|  | Unaudited<br>30 June 2014<br>US\$                        | Audited<br>31 Dec 2013<br>US\$                            |
|--|--|---|
| Balance at 1 January Increase in impairment allowance Impairment reversal Write off Interest in suspense | 14 221 173<br>2 303 398<br>-<br>(3 076 292)<br>1 535 561 | 9 788 364<br>3 756 044<br>8 227<br>(849 510)<br>1 518 048 |
|  | 14 983 840   | 14 221 173  |
| 32.1.4Trade and other receivables  Past due and impaired  Allowance for impairment                       | 13 758 775<br>(4 469 113)                                | 12 581 142<br>(4 148 168)                                 |
| Carrying amount  | 9 289 662  | 8 432 974   |
| Past due but not impaired  | 1 641 558  | 3 847 946   |
| Niether past due nor impaired  | 14 544 960   | 15 112 194  |
| Gross amount Allowance for impairment  | 16 186 518<br>(142 797)                                  | 18 960 140  |
| Carrying amount  | 16 043 721   | 18 960 140  |
| Total carrying amount  | 25 333 383   | 27 393 114  |

# 32.2 Liquidity risk

Liquidity risk is the risk of not being able to generate sufficient cash to meet financial commitments to extend credit, meet deposit maturities, settle claims and other unexpected demands for cash. Liquidity risk arises when assets and liabilities have differing maturities.

# Management of liquidity risk

The Group does not treat liquidity risk in isolation as it is often triggered by consequences of other financial risks such as credit risk and market risk. The Group's liquidity risk management framework is designed to ensure that all subsidiaries have adequate liquidity to withstand stressed conditions. To achieve this objective, the Board of Directors of the subsidiary companies through the Board Asset Liability Committees of the Bank, Microplan and the Building Society and Board Risk and Compliance Committees is ultimately responsible for liquidity risk management. The responsibility for managing the daily funding requirements is delegated to the Heads of Treasury Divisions for banking entities and Finance Managers for non-banking entities with independent day to day monitoring being provided by Group Risk Management.

# Liquidity and funding management

The management of liquidity and funding is decentralised and each entity is required to fully adopt the liquidity policy approved by the Board with independent monitoring being provided by the Group Risk Management Department. The Group uses concentration risk limits to ensure that funding diversification is maintained across the products, counterparties and sectors. Major sources of funding are deposits across a spectrum of retail and wholesale clients for banking subsidiaries.

# Cash flow and maturity profile analysis

The Group uses the cash flow and maturity mismatch analysis on both contractual and behavioural basis to assess ability to meet immediate liquidity requirements and plan for their medium to long term liquidity profile.

# Liquidity contingency plans

In line with the Group's liquidity policy, liquidity contingency plans are in place for the subsidiaries in order to ensure a positive outcome in the event of a liquidity crisis. The plans outline early warning indicators which are supported by clear and decisive crisis response strategies. The crisis response strategies are created around the relevant crisis management structures and address both specific and market crises.

# Liquidity stress testing

It is the Group's policy that each entity conducts stress tests on a regular basis to ensure that they have adequate liquidity to withstand stressed conditions. In this regard, anticipated on-and-off balance sheet cash flows are subjected to a variety of specific and systemic stress scenarios to evaluate the impact of unlikely events on liquidity positions.

# 32.3 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

The market risk for the trading portfolio is managed and monitored based on a collection of risk management methodologies to assess market risk including Value-at-Risk ("VaR") methodology that reflects the interdependency between risk variables, stress testing, loss triggers and traditional risk management measures. Non-trading positions are managed and monitored using other sensitivity analysis.



# Unaudited Interim Results For the six months ended 30 June 2014



#### 32.3.1 Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The interest rate risk profile is assessed regularly based on the fundamental trends in interest rates, economic developments and technical analysis. The Group's policy is to monitor positions on a daily basis to ensure positions are maintained within the established limits.

Interest rate risk exposure stems from assets and liabilities maturing or being repriced at different times. For example:

- i) Liabilities may mature before assets, necessitating the rollover of such liabilities until sufficient quantity of assets mature to repay the liabilities. The risk lies in that interest rates may rise and that expensive funds may have to be used to fund assets that are yielding lower returns.
- ii) Assets may mature before liabilities, in which case they have to be reinvested until they are needed to repay the liabilities. If interest rates fall the re-investment may be made at rates below those being paid on the liabilities waiting to be retired.

This risk is managed by ALCO through the analysis of interest rate sensitive assets and liabilities, using such models as Value at Risk ("VAR"), Scenario Analysis and control and management of the gap analysis.

## 32.3.2 Currency risk

The Group operates locally and the majority of its customers transact in US\$, the functional currency of the Group and its subsidiaries. The Group is exposed to various currency exposures primarily with respect to the South African rand, Botswana pula, British pound and the Euro, mainly due to the cash holding and switch transactions in the banking subsidiary.

Foreign exchange risk is the risk that an asset or investment denominated in foreign currency will lose value as a result of unfavourable movement in the relative rates of exchange between currencies. The risk is controlled through control of open position as per ALCO directives, Reserve Bank of Zimbabwe requirements and analysis of the market. The Group manages this risk through monitoring long and short positions and assessing the likely impact of forecast movements in exchange rates on the Group's profitability.

### 32.3.3 Price risk

The Group is exposed to equity price risk because of investments held by the Group and classified on the consolidated statement of financial position as at fair value through profit or loss. The Group is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio.

#### 32.4 Settlement risk

Settlement risk is the risk of loss due to the failure of a counterparty to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions the Group mitigates this risk by conducting settlements through a settlement/ clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations. Settlement limits form part of the credit approval / limit monitoring process. Acceptance of settlement risk on free settlement trades requires transaction specific or counterparty specific approvals from Group Risk.

## 32.5 Operational risk

Operational risk is the risk of loss arising from the potential that inadequate information system, technology failures, breaches in internal controls, fraud, unforeseen catastrophes, or other operational problems may result in unexpected losses.

Operational risk exists in all products and business activities.

# Group's approach to managing operational risk

The Group's approach is that business activities are undertaken in accordance with fundamental control principles of operational risk identification, clear documentation of control procedures, segregation of duties, authorization, close monitoring of risk limits, monitoring of assets use, reconciliation of transactions and compliance.

# Operational risk framework and governance

The Board has ultimate responsibility for ensuring effective management of operational risk. This function is implemented through the Board Risk and Compliance Committee at Group level which meets on a quarterly basis to review all other major risks including operational risks. This Committee serves as the oversight body in the application of the Group's operational risk management framework, including business continuity management. Each entity has a Management and Board Risk and Compliance Committee to ensure a robust operational risk management framework. Other Group management committees which report to Group Executive Committee include the Group New Product Committee, Group IT Steering Committee and Group Business Continuity Committee.

# The management and measurement of operational risk

The Group identifies and assesses operational risk inherent in all material products, activities, processes and systems. It ensures that before new products, activities, processes and systems are introduced or undertaken, the operational risk inherent in them is subjected to adequate assessment by the appropriate risk committees which include the Risk and Compliance Committee and Group New Product Committee.

The Group conducts Operational Risk Assessments in line with the Group's risk strategy. These assessments cover causes and events that have, or might result in losses, as well as monitor overall effectiveness of controls and whether prescribed controls are being followed or need correction. Key Risk Indicators (KRIs) which are statistical data relating to a business or operations unit are monitored on an ongoing basis. The Group also maintains a record of loss events that occur in the Group in line with Basel II requirements. These are used to measure the Group's exposure to the respective losses. Risk Limits are used to measure and monitor the Group's operational risk exposures. These include branch cash holding limits, teller transaction limits, transfer limits and write off limits which are approved by management and the Board. In addition, the Group also uses risk mitigation mechanisms such as insurance programmes to transfer risks. The Group maintains adequate insurance to cover key operational and other risks.

# Business continuity management

To ensure that essential functions of the Group are able to continue in the event of adverse circumstances, the Group Business Continuity Plan is reviewed annually and approved by the Board. The Group Business Continuity Committee is responsible for ensuring that all units and branches conduct tests half yearly in line with the Group policy. The Group conducts its business continuity tests in the second and fourth quarters of each year and all the processes are well documented.

## 32.6 Capital risk

#### 32.6.1 Regulatory Capital and Financial Risk Management

Capital risk refers to the risk of the Group's subsidiaries own capital resources being adversely affected by unfavourable external developments.

The Group's objectives when managing capital are:

- To comply with the capital requirements set by the regulators of the Group's subsidiaries;
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its businesses.

Capital adequacy and the use of regulatory capital are monitored daily by the Group's management, employing techniques based on the guidelines developed by the Basel Committee as implemented by the Reserve Bank of Zimbabwe (the "RBZ"), for supervisory purposes for the banking subsidiaries. The required information is filed with the RBZ on a quarterly basis.

It is the intention of the Group to maintain a ratio of total regulatory capital to its risk-weighted assets (the "Capital Adequacy Ratio") above the minimum level set by the Reserve Bank of Zimbabwe which takes into account the risk profile of the Group.

The regulatory capital requirements are strictly observed when managing economic capital. The banking subsidiaries' regulatory capital is analysed into three tiers;

- Tier 1 capital, which includes ordinary share capital and premium, retained profits, non distributable reserves and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purposes.
- Tier 2 capital, which includes qualifying subordinated liabilities, revaluation reserve, collective impairment allowances and the element of the fair value reserve relating to unrealised gains on equity instruments classified as available-for-sale.
- Tier 3 capital or market and operational risk capital includes market risk capital and operational risk capital. Operational risk includes legal risk. Market risk capital is allocated to the risk of losses in the on and off balance sheet position arising from movements in market prices.

Various limits are applied to elements of the capital base. The amount of capital qualifying for tier 2 capital cannot exceed tier 1 capital and the qualifying term subordinated loan capital may not exceed 50 percent of tier 1 capital. There are also restrictions on the amount of collective impairment allowances that may be included as part of tier 2 capital. Other deductions from capital include the carrying amounts of investments in subsidiaries that are not included in the regulatory consolidation, investment in the capital of other banks and certain other regulatory items.

The Group's operations are categorised as either banking or trading book, and risk weighted assets are determined according to specified requirements that seek to reflect the varying levels or risk attached to assets and off balance sheet exposures.

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Overall, the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. The Group and its individually regulated operations have always complied with all externally imposed capital requirements throughout the period.

The Securities Commission of Zimbabwe ("SECZ") sets and monitors capital requirements for the stockbroking subsidiary and the Insurance and Pensions Commission ("IPEC") sets and monitors capital requirements for the insurance subsidiaries.

The following subsidiaries have their capital regulated by the regulatory authorities:

| Company<br>As at 30 June 2014  | Regulatory<br>Authority            | Minimum<br>capital<br>required<br>US\$           | Net<br>Regulatory<br>Capital<br>US\$                          | Total Equity<br>US\$  |
|--|------------------------------------|--|---|---|
| FBC Bank Limited FBC Building Society FBC Reinsurance Limited FBC Securities (Private) Limited Eagle Insurance Company (Private) Limited | RBZ<br>RBZ<br>IPEC<br>SECZ<br>IPEC | 25 000 000<br>20 000 000<br>1 500 000<br>150 000 | 32 941 529<br>28 268 038<br>8 995 860<br>232 590<br>3 508 390 | 38 657 260<br>28 319 909<br>8 995 860<br>232 590<br>3 508 390 |
| Microplan Financial Services (Private) Limited   |                                    | 5 000  | 2 926 883   | 2 926 833   |

# 32.7 Compliance risk

Compliance risk is the current and prospective risk to earnings or capital arising from violations of, or non-conformance with laws, rules, regulations, prescribed practices, internal policies and procedures or ethical standards. The Compliance function assesses the conformity of codes of conduct, instructions, procedures and organizations in relation to the rules of integrity in financial services activities. These rules are those which arise from the institution's own integrity policy as well as those which are directly provided by its legal status and other legal and regulatory provisions applicable to the financial services sector.

Management is also accountable to the Board for designing, implementing and monitoring the process of compliance risk management and integrating it with the day to day activities of the Group.

# 33 Statement of Compliance

The Group complied with the following statutes inter alia:-

The Banking Act (Chapter 24:20) and Banking Regulations, Statutory Instrument 205 of 2000; Bank Use Promotion & Suppression of Money Laundering (Chapter 24:24); Exchange Control Act (Chapter 22:05); the National Payments Systems Act (Chapter 24:23) and the Companies Act (Chapter - 24:03).

In addition, the Group also complied with the Reserve Bank of Zimbabwe's directives on liquidity management, capital adequacy as well as prudential lending guidelines.

# 34 International credit ratings

The banking and insurance subsidiaries have their credit ratings reviewed annually by an international credit rating agency, Global Credit Rating. All subsidiaries have maintained their investor grade ratings as illustrated below.

| Subsidiary                      | 2014 | 2013 | 2012 | 2011 |
|---------------------------------|------|------|------|------|
| FBC Bank Limited                | A-   | A-   | A-   | A-   |
| FBC Reinsurance Limited         | A-   | A-   | A-   | A-   |
| FBC Building Society            | BBB- | BBB- | BBB- | BBB- |
| Eagle Insurance Company Limited | BBB- | BBB- | BB+  | ВВ   |



# **Unaudited Interim Results For the six months ended 30 June 2014**



FBC Building Society

**FBC Holdings Limited** 

strength • diversity • service

#### 35 CORPORATE GOVERNANCE

The Board is committed to the principles of openness, integrity and accountability. It recognises the developing nature of corporate governance and assesses its compliance with local and international generally accepted corporate governance practices on an ongoing basis through its various subcommittees.

The Board is responsible to the shareholders for setting the direction of the Group through the establishment of strategies, objectives and key policies. The Board monitors the implementation of these policies through a structured approach to reporting and accountability.

The Board meets regularly, with a minimum of four scheduled meetings annually. To assist the Board in the discharge of its responsibilities a number of committees have been established, of which the following are the most significant: (i) Board Audit Committee, (ii) Board Human Resources and Remuneration Committee, (iii) Board Finance and Strategy (iv) Board Risk Committee.

#### **Board Attendance**

| Board member         | Main bo | oard |     |     | Board<br>Human<br>Resources |     | Board<br>Finance and<br>Strategy |     | Board<br>Risk and<br>Compliance |     | Board<br>Marketing<br>and Public<br>Relations |     |
|----------------------|---------|------|-----|-----|-----------------------------|-----|----------------------------------|-----|---------------------------------|-----|---|-----|
|                      | Q1      | Q2   | Q1  | Q2  | Q1                          | Q2  | Q1                               | Q2  | Q1                              | Q2  | Q1  | Q2  |
| Herbert Nkala        | 1       | 1    | N/A | N/A | 1                           | 1   | N/A                              | N/A | N/A                             | N/A | N/A   | N/A |
| John Mushayavanhu    | 1       | 1    | N/A | N/A | J                           | J   | J                                | J   | J                               | 1   | 1   | x   |
| Kenzias Chibota      | 1       | 1    | N/A | N/A | N/A                         | N/A | J                                | J   | J                               | 1   | N/A   | N/A |
| Kleto Chiketsani     | 1       | 1    | N/A | N/A | N/A                         | N/A | J                                | J   | J                               | 1   | 1   | 1   |
| Gertrude S Chikwava  | 1       | 1    | N/A | N/A | N/A                         | N/A | х                                | J   | N/A                             | N/A | 1   | 1   |
| Philip M Chiradza    | 1       | 1    | J   | 1   | J                           | 1   | N/A                              | N/A | J                               | 1   | N/A   | N/A |
| Felix Gwandekwande   | 1       | 1    | N/A | N/A | N/A                         | N/A | J                                | J   | J                               | 1   | x   | 1   |
| Franklin H Kennedy   | N/A     | 1    | N/A | N/A | N/A                         | N/A | N/A                              | N/A | N/A                             | N/A | N/A   | N/A |
| Trynos Kufazvinei    | 1       | 1    | N/A | N/A | N/A                         | N/A | 1                                | J   | N/A                             | N/A | N/A   | N/A |
| Canada Malunga       | 1       | x    | x   | J   | N/A                         | N/A | N/A                              | N/A | N/A                             | N/A | N/A   | N/A |
| James M Matiza       | 1       | 1    | N/A | N/A | N/A                         | N/A | J                                | х   | N/A                             | N/A | 1   | 1   |
| Johnson R Mawere     | 1       | 1    | J   | 1   | J                           | J   | N/A                              | N/A | N/A                             | N/A | N/A   | N/A |
| Chipo Mtasa          | 1       | 1    | J   | 1   | N/A                         | N/A | N/A                              | N/A | J                               | 1   | N/A   | N/A |
| Godfrey G Nhemachena | 1       | 1    | J   | J   | N/A                         | N/A | N/A                              | N/A | J                               | 1   | N/A   | N/A |
| Webster Rusere       | 1       | 1    | N/A | N/A | N/A                         | N/A | 1                                | x   | 1                               | х   | 1   | x   |

Legend

Not a member - N/A

Attended - √

Apologies - x

Quarter - Q

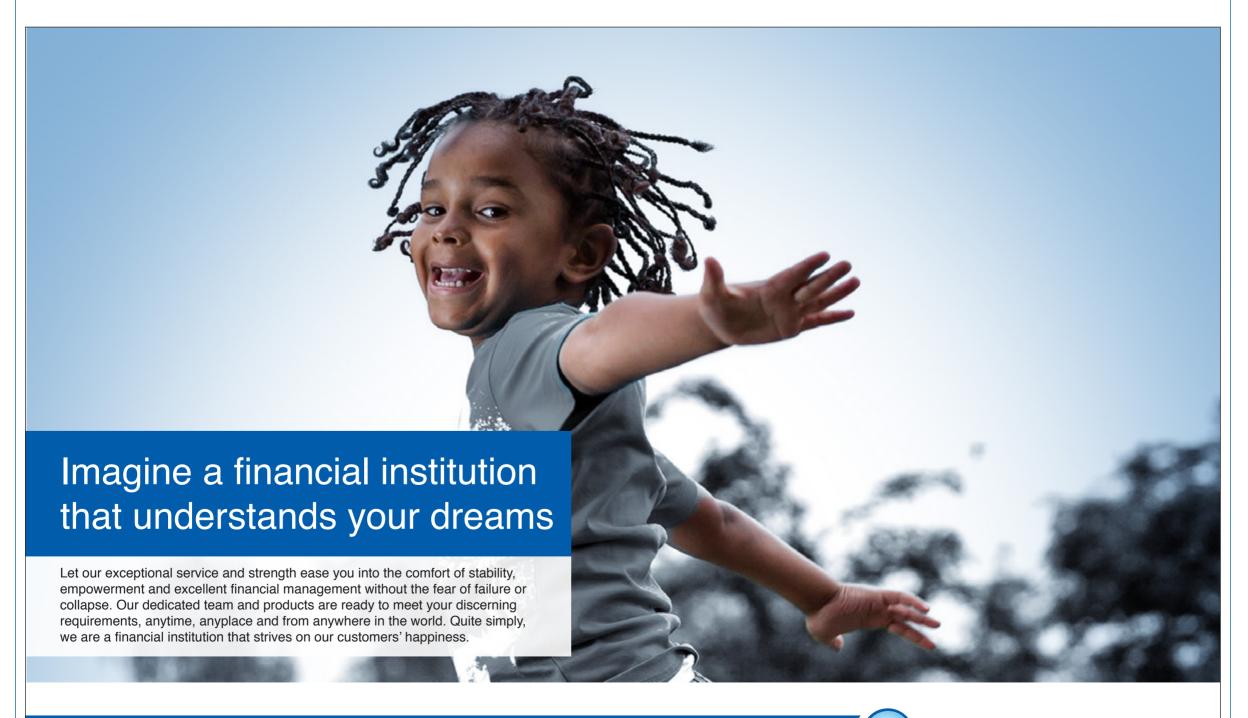
By order of the Board



Tichaona K. Mabeza GROUP COMPANY SECRETARY 28 August 2014



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